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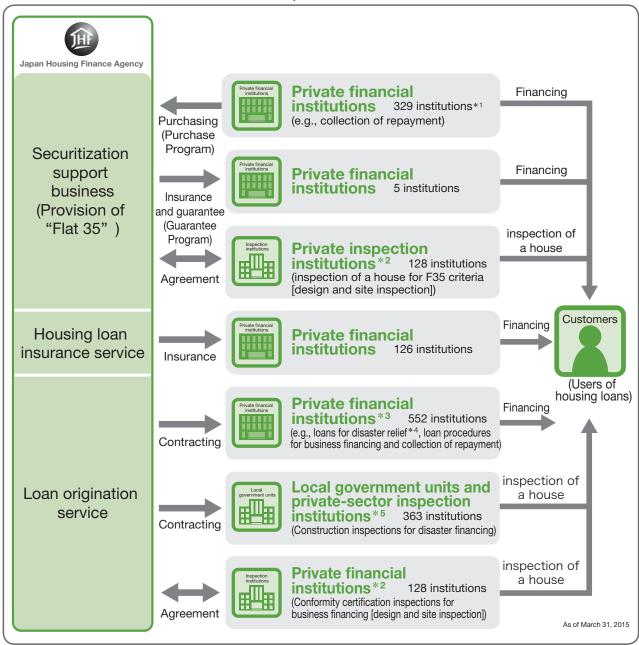


## **Business Operational Framework**

### Business operation is efficiently performed through a network of related organizations.

By contracting out some operations to private financial institutions, private inspection institutions, local government units and so on, JHF efficiently implements its business operations.

### (Business Operational Framework)



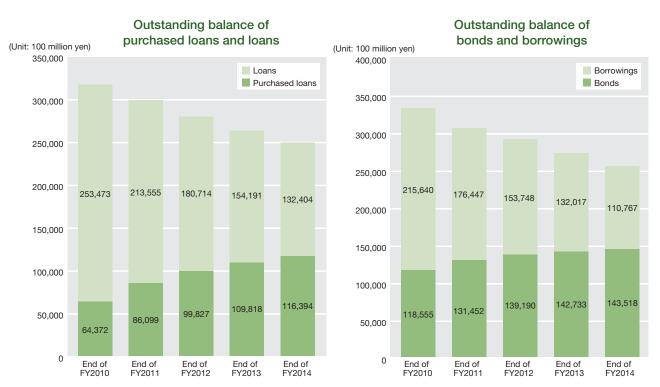
- \*1 This includes three institutions to which JHF outsources only collection of loan payments related to the securitization support business, and from which JHF does not purchase housing loans. JHF also contracts with three collection agencies for recovery of defaulted loans.
- \*2 Private inspection institutions are specified inspection institutions and registered housing performance evaluation institutions that have concluded an agreement of conformance certificate services with JHF. Architects who are registered with the Japan Association of Architectural Firms and Japan Federation of Architects & Building Engineers Associations also perform conformance certificate inspections for existing houses and renovations.
- \*3 This excludes seven institutions to which JHF outsources only group insurance business. In addition to private financial institutions, JHF contracts with four collection agencies for recovery management of defaulted loans.
- \*4 Applications for disaster relief housing loans and loans for housing lot recovery for recovery from disasters concerning the Great East Earthquake are contracted out to 126 institutions as of March 31, 2015.
- \*5 This refers to designated construction inspection institutions and registered housing performance evaluation institutions that have agreements with JHF.

# **Key Performance Indicators**

The key performance indicators are summarized in the table below.

(Unit: 100 million yen)

Category	End of FY2010	End of FY2011	End of FY2012	End of FY2013	End of FY2014
Ordinary income	12,545	12,031	10,490	10,009	9,438
Interest on purchased loans and loans	10,365	9,481	8,547	7,687	6,941
Ordinary expenses	12,985	10,823	8,479	7,644	6,827
Interest expense on borrowings and bonds	9,151	8,910	6,715	5,999	5,247
Net income (△ loss)	△ 366	1,323	2,092	2,459	2,824
Outstanding balance of purchased loans	64,372	86,099	99,827	109,818	116,394
Outstanding balance of loans	253,473	213,555	180,714	154,191	132,404
Outstanding balance of borrowings	215,640	176,447	153,748	132,017	110,767
Outstanding balance of bonds	118,555	131,452	139,190	142,733	143,518
Capital	6,977	6,567	6,706	7,050	7,117



## Financial Statements

The FY2014 financial statements for Japan Housing Finance Agency (JHF) were created based on the Article 38 of the Act on General Rules for Independent Administrative Agency and approved by the minister in charge.

### **Overall Agency**

In FY2014, the gross profit of the overall agency was 282.4 billion yen, which was an increase of 36.5 billion yen from FY2013.

In the securitization support account, the gross profit was 78.9 billion yen, an increase by 21.7 billion yen from the previous fiscal year resulting from increase in purchased loans and proper loan management.

In addition, there is a tendency in the credit risk of the securitization support business that it takes more time for cost (loss) to manifest than for profit. In order to prepare for this, the gross profit of this fiscal year is set as reserves of Article 44, Paragraph 1 of Act on General Rules for Independent Administrative Agency.

With the Outstanding Loan Management Account, the gross profit of this fiscal year was 176 billion yen with increase by 10.5 billion yen from the previous year by proper loan management of loans of which outstanding balance decreased by advancement in the collection of loans. By this, the loss brought forward was 108.4 billion yen.

### **Balance Sheet**

(Unit: million yen)

Item	FY2013	FY2014	Item	FY2013	(Unit: million yen)
(Assets)			(Liabilities)		
(Assets) Cash and due from banks	324,242	250 245	Borrowings	13,201,740	11,076,683
Cash	324,242	359,245	FILP borrowings	13,110,940	10,988,483
Due from banks	179,763	203,979	Borrowings from private institutions	90,800	88,200
Agency deposit entrusted	144,477	155,265		14,273,287	14,351,756
Receivable under resale agreement	144,477	155,265	Mortgage-backed securities	10,897,390	11,046,213
Money in trust	711,692	766,644	General lien bonds	2,192,100	2,221,100
Securities	2,195,057	1,846,653	Property accumulation saving scheme-tied housing bonds	400,700	345,700
Government bonds	394,908	386,729	Housing land bonds	784,333	739,275
Local government bonds	194,878	185,137	Bond issue premiums (△)	△ 1,236	△ 531
Government guaranteed bonds	151,360	182,241	Insurance policy reserves	64,574	57,083
Corporate bonds	395,894	386,531	Reserve for outstanding claims	304	21
Stock	16	16	Policy reserves	64,271	57,063
Certificates of deposit	1,058,000	706,000	_	705,852	759,625
Purchased loans	10,981,806	11,639,364	Subsidies payable for emergency measures to	700,002	759,025
Loans	15,419,090	13,240,377	facilitate housing finance	450,976	398,494
Loans on bills	49,984	44,774	Subsidies payable for promotion projects for		
Loan on deed	15,369,107	13,195,603	development of high-quality housings	2,009	113,441
Other assets	408,127	337,339	Subsidies payable for emergency measures		
Claims for indemnity	12,069	10,286	including loans for recovery from disasters	252,868	247,691
Transferred claims (pension)	91.199	78,772	I	543,951	537,931
Accrued revenues	56,615	49,803	Accrued expenses	83,191	68,146
Financial derivative products	191,304	146,274	Advanced earnings	39,963	37,484
Financial derivative products  Financial derivative product loss carried forward	39,647	33,572	Financial derivative products	199,652	153,295
Accrued insurance premiums	39,047	302	Financial derivative products  Financial derivative product gain carried forward	10,609	8,846
Other assets	16,918	18,330	Accounts payable	200,212	260,100
Tangible fixed assets	33,258	32.830	Other liabilities	10,324	10,060
Buildings	15,616	15,825		586	594
Accumulated depreciation (△)	△ 4,291	△ 4,758	1	28,499	12,988
Accumulated impairment loss (△)	4,291	△ 4,736 △ 12		17,934	12,747
Lands	19,360	19,360	Reserves for mortgage transfer registration	3,765	1,464
Accumulated impairment loss (△)	19,500	△ 106	Guarantee obligation	555,391	483,120
Construction in process account	488	950	Guarantee obligation	333,391	400,120
Other tangible fixed assets	3,316	3,521	Total liabilities	29,395,580	27,293,992
Accumulated depreciation (△)	△ 1,231	△ 1,948	Total liabilities	29,090,000	21,293,992
Accumulated impairment loss (△)	△ 1,231 —	△ 1,940	(Net assets)		
Guarantee obligation reversal	555,391	483,120	, ,	705,048	711,735
Reserve for possible loan losses (△)	△ 372,276	△ 270,287	Government injection monies	705,048	711,735
Neserve for possible loan losses (△)	△ 372,270	△ 270,207	Capital surplus	705,048 △ 151	711,735 △ 257
			Capital surplus	△ 151 △ 151	△ 257
			Accumulated impaired loss not included in profit and loss (△)	△ 151	△ 106
			Surplus carried forward (or loss carried forward)	157,564	431,318
			Valuation and conversion adjustments	△ 1,653	431,318 △ 1,502
			_		
			Deferred gains or losses on hedges	△ 1,653	△ 1,502
			Total net asses	860,808	1,141,294
			TOTAL HEL ASSES	000,000	1,141,294
Total assets	30,256,388	28,435,286	Total liabilities and net assets	30,256,388	28,435,286
10101 00000	00,200,000	20,100,200	. J.ai nabinado ana not addeta	00,200,000	20,100,200

### Income Statement

### Cash Flows Statement

(Unit: million yen)

		(Unit: million yen)	
Item	FY2013	FY2014	
Ordinary income	1,000,897	943,767	I . Cash fl
Income from asset management	784,672	709,319	Outlays
Interest on purchased loans	182,015	189,244	Loan di
Interest on GHLC originated loans	586,674 120	504,863	Outlays Outlays
Changes on claims for indemnity, etc. Interest on transferred claims (pension)	3,461	2,987	Outlays
Interest and dividends on securities	12,238	12,074	Outlays on
Interest on receivables under repur-			Other o
chase agreement	62	0	Income
Interest on deposits	102	46	Income
Income from underwriting insurance	93,137	92,725	Income
Net insurance premium revenue	1,849	2,061	Income
Reimbursement of unused reserve for outstanding claims	499	283	Loan or
Reimbursement of unused policy reserve	3,352	7,208	Income for Income
Fee from riders on group credit life			Income
insurance	75,165	69,073	Dividends
Revenue from group credit life insurance	3,625	2,833	Income
Dividends on group credit life insurance	8,648	11,267	Income
Income from service transactions	806	736	Income from
Guarantee fee Other income from services	193	170	nying the
Income from subsidies	613 76,522	566 78,859	Outlays of Subto
Subsidies for emergency measures to		,	Interest
facilitate housing finance	57,500	53,996	Interest
Subsidies for promotion projects for	14,487	19,361	
development of high-quality housing	14,407	19,301	
Subsidies for emergency measures includ-	4,535	5,503	I. Cash flo
ing loans for recovery from disasters	39	48	Outlays
Income from other operating activities  Contract termination fees	39	48	Income f
Other ordinary income	45,720	62,079	Net chan
Reversal of reserve from possible loan	, , , , , , , , , , , , , , , , , , ,		(△ indica
losses	35,674	51,438	Outlays of Gain on
Reversal of reserve from refund of guar-	3,619	3,531	Net char
antee fees	,	ŕ	agreeme
Reversal of reserve from mortgage transfer registration	161	_	Outlays
Income from written-off claims recovered	4,356	4,418	Income
Other ordinary income	1,910	2,692	Other in
Ordinary expenses	764,446	682,748	'
Fund raising expenses	600,201	524,969	
Interest on borrowings	376,310	308,715	II. Cash flo
Interest on bonds	223,593	216,008 246	Income private
Other interest paid Insurance underwriting expenses	297 103,089	96,495	Outlays
Net insurance paid	4,677	2,784	borrowi
Group credit insurance premium paid	94,547	90,862	Income
Payment of group credit life insurance claims	3,864	2,849	deducti
Service transaction expenses	25,105	24,699	Outlays
Service expenses	25,105	24,699	Income
Other operating expenses	9,903	8,879	Outlays
Amortization of bond issuing expenses	5,672	4,521 4,358	Outlays Income
Financial derivative products expenses  Business expenses	4,231 24,137	25,542	Outlays
Business expenses	24,137	25,542	concerr
Other ordinary expenses	2,012	2,164	(
Mortgage transfer registration reserves	· .	95	
carried over	_		IV. Increase
Other ordinary expenses	2,012	2,069	V. Opening
Ordinary income	236,451	261,018	Ⅵ. Closing
Extraordinary income  Gain on disposal of tangible fixed assets	336	12,747	
Other extraordinary income	335	12,747	
Reimbursement from insolvent custom-			
ers based on restructuring plan	335	730	
Profit from return of substitution part of		10.017	
Employees' Pension Funds	_	12,017	
Extraordinary losses	63	12	
Loss on disposal of tangible fixed assets	63	_	
Impairment loss	-	12	
Net income	236,724	273,754	
Transfer from reserve of previous mid-term target	9,181	8,686	
Gross income	245,906	282,440	
G. 533 IIIOIIIE	240,800	202,440	I

	<b>-</b> 1/2010	
Item	FY2013	FY2014
I . Cash flow from operating activities		
Outlays on the purchase of loans	△ 1,867,994	△ 1,612,291
Loan disbursement	△ 154,259	△ 148,897
Outlays on personnel expenses	△ 10,134	△ 13,539
Outlays on insurance	△ 4,677	△ 2,784
Outlays on group credit life insurance premium	△ 94,907	△ 91,150
Outlays on payment on group credit life insurance claims	△ 3,840	△ 2,888
Other operating outlays	△ 50,676	△ 44,783
Income from collection of purchased loans	845,546	1,004,991
Income from collection of loans	2,751,690	2,288,823
Income from interest on purchased loans	182,197	189,193
Income from interest on loans	594,361	511,536
Loan origination fees and other revenues	124	89
Income from insurance premiums	1,835	2,140
Income from riders on group credit life insurance	72,345	66,677
Income from group credit life insurance	4,088	2,649
Dividends received from group credit life insurance	7,702	8,648
Income from other operations	29,368	27,091
Income from treasury subsidies	14,588	130,869
Income from decrease of money in trust accompa-		
nying the repayment of treasury subsides	0	_
Outlays on the repayment of treasury subsidies	△ 130	△ 2,009
Subtotal	2,317,225	2,314,367
Interest and dividends received	69,660	72,554
Interest paid	△ 681,593	△ 604,971
Cash flow from operating activities	1,705,292	1,781,950
I . Cash flow from investing activities		
Outlays on acquisition of securities (bonds)	△ 474,824	△ 76,359
Income from redemption of securities (bonds)	64,500	70,961
Net change in securities (certificates of deposits)	- 1,222	,
(△ indicates negative amount.)	133,000	352,000
Outlays on acquisition of tangible fixed assets	△ 563	△ 701
Gain on disposal of tangible fixed assets	2,265	
Net change in receivables under repurchase	2,200	
agreement (△ indicates negative amount.)	34,992	_
Outlays on increase of monetary trusts	_	△ 112,800
Income from decrease of monetary trusts	61,795	59,689
Other income	0 .,. 0	2
Cash flow from investing activities	△ 178,836	292,792
<b>3</b>		
II. Cash flow from financing activities		
Income from long-term borrowings from		
private institutions	90,800	88,200
Outlays on payment of long-term		
borrowings from private institutions	△ 110,200	△ 90,800
Income from issuance of bonds (after		
deducting insurance expense)	1,838,095	1,436,676
Outlays on redemption of bonds	△ 1,484,011	△ 1,357,241
Income from FILP borrowings	67,500	49,500
Outlays on payment of FILP borrowings	△ 2,221,134	△ 2,171,957
Outlays on payment of lease obligation	△ 557	△ 722
Income from government injection monies	34,511	6,689
Outlays for return to the national treasury		
concerning unnecessary estates	△ 1,227	△ 84
Cash flow from financing activities	△ 1,786,224	△ 2,039,739
-		
N. Increase (or Decrease) in cash	△ 259,767	35,004
V. Opening balance of cash	584,009	324,242
VI. Closing balance of cash	324,242	359,245

### Statement of Administrative Cost Calculations

I Init: million von)

	(Unit: million yen)	
Item	FY2013	FY2014
I . Operating expenses		
(1) Expenses recorded in income statement		
Fund raising expenses	600,201	524,969
Insurance underwriting expenses	103,089	96,495
Service transaction expenses	25,105	24,699
Other operating expenses	9,903	8,879
Business expenses	24,137	25,542
Other ordinary expenses	2,012	2,164
Loss on disposal of tangible fixed assets	63	_
Impairment loss	_	12
Subtotal	764,509	682,760
(2) (Deduction) Non-subsidy revenues, etc.		
Income from asset management	△ 784,672	△ 709,319
Income from insurance underwriting	△ 93,137	△ 92,725
Income from service transactions, etc.	△ 806	△ 736
Income from other operating activities	△ 39	△ 48
Other ordinary income	△ 45,720	△ 62,079
Gain on disposal of tangible fixed assets	△ 1	_
Reimbursement from insolvent customers	△ 335	△ 730
based on restructuring plan	△ 333	△ 730
Profit from return of substitution part of	_	△ 12,017
Employees' Pension Funds		,
Subtotal	△ 924,711	△ 877,655
Total operating expenses	△ 160,202	△ 194,895
I . Impairment loss not recorded in income	_	106
statement	444	
III. Differences on removal/sales not recorded in income statement	444	_
IV. Expected increase in retirement benefits not recorded in allowances	△ 11	△ 4
V. Opportunity costs		
Opportunity costs related to items such as central and local government injection monies	4,440	2,837
VI. (Deduction) Payment for corporation tax		
and return to the national treasury	-	△ 83
Ⅷ. Administrative cost	△ 155,328	△ 192,039

### Significant Accounting Policies (Overall Agency)

A straight line method is applied. The usual live terms of major assets are give below: Building: 2 – 50 years
Other tangible fixed assets: 2 – 43 years

### 2. Criteria for reporting Reserves

(1) Reserves for Possible Loss on Loans

) Heserves for Possible Loss on Loans
Borrowers are categorized into six groups, normal borrowers, borrowers requiring caution other
than those requiring management, borrowers requiring management, borrowers with high probability of default, substantially defaulted borrowers, and borrowers in default, and reserves are recorded as below in order to cover loss on purchased loans and loans:
a. For "substantially defaulted borrowers" and "borrowers in default," the difference between the
balance of the loan and the expected recoverable amount from the collateral is recorded for
each loan.
b. For "horrowers with high probability of default." the expected recoverable amount from the

- b. For "borrowers with high probability of default," the expected recoverable amount from the collateral is deducted from the balance, and the amount considered necessary out of the remaining amount is recorded.
- c. For "borrowers requiring management" and "borrowers requiring caution other than those rec. For "borrowers requiring management" and "borrowers requiring caution other than those requiring management" concerning loans of which cash flow in collection of loan principle and receipt of interest can be rationally estimated, the difference between the amount of the cash flow discounted by an agreed interest rate and the book value is recorded.
  d. For loans other than listed above, an amount is recorded based on the expected loss rate calculated by past loan losses during a particular period.

In order to pay bonuses to directors and employees, the amount of expected bonus payments for the following year that is attributable to the current year is recorded.

### (3) Allowance for Retirement Benefits

In order to pay retirement benefits to directors and employees, an allowance is recorded based on the retirement benefit obligations and projected pension assets at the end of the particular

on the retirement benefit obligations and projected pension assets at the end of the particular business year.

For past service liabilities, the amount equally divided in a straight-line method by a set number of years within the average number of working years remaining of directors and employees at the time the liability was generated (10 years) is recorded as expense.

The amount of actual difference equally divided in a straight-line method by a set number of years within the average number of working years remaining of directors and employees at the time the difference is generated (10 years) is recorded as expense starting from the business year following the years that difference is generated.

lowing the year the difference is generated.

As October 1, 2014, the Minister of Health, Labour and Welfare approved exemption of returning the previous portion for the substitution part of Employees' Pension Funds. For this, 12,017,271,720 yen was recorded as a special profit from return of substitution part of Employees' Pension Funds.

(4) Allowance for Refund of Guarantee Fees Out of guarantee fees that parties who receive loans that are part of the account for loans for property accumulation saving scheme-tied houses and the outstanding loan management account, as well as those who receive loans related to transferred claims (from pension) described in Notes 1 (2) for the housing loan account, paid when entrusting a guarantee to the Housing Loan Guarantee Corporation on their loans as stipulated by Article 6, Paragraph 1 of the Supplementary Provisions of the Japan Housing Finance Agency Law (Law No. 82 of 2005, hereafter referred to as the JHF Law), the expected amount of refund is recorded in order to cover the necessary expenses for refund of prepaid fees.

) Reserve for Mortgage Transfer Registration The estimated cost to cover registration fees for future mortgage transfers of the Government Housing Loan Cooperation (GHLC)-originated loans and purchased loans inherited from GHLC as

stipulated by Article 3, Paragraph 1 of the Supplementary Provisions of the JHF Law and transferred claims (from pension) described in Notes 1 (2) is recorded.

3. Criteria for Recording Mandatory Policy Reserves
In order to pay for future liabilities related to insurance relations stipulated by Article 3 of the Home Mortgage Insurance Law (Law No. 63 of 1955), the amount calculated by the method design nated by the competent minister in accordance with Article 13 of the Ministerial Ordinance related nated by the competent minister in accordance with Article 13 of the Ministerial Ordinance related to the Japan Housing Finance Agency (Ministry of End, Infrastructure, Transport and Tourist Ministerial Ordinance No. 1 of 2007; hereafter referred to as "the Ministerial Ordinance") ("Calculation method designated by the competent minister based on Article 13 of the Ministerial Ordinance Related to Business Operation and Accounting and Finances of the Japan Housing Finance Agency (Finance No. 245 and National Housing Material No. 30: May 7, 2015)) is

4. Criteria and Method for Valuing Marketable Securities (including marketable securities invested as trust assets in the money in trust)

(1) Securities held to maturity

The amortized cost method (straight-line method) is applied.

(2) Other securities
The purchase price is recorded.

5. Method for Valuing Financial Derivative Products (Derivative Transactions)
The market value method is applied.

### 6. Treatment of Interest Rate Swap Transactions

(1) Interest rate swap transactions on the securitization account

For gains and losses from interest rate swaps contracted to hedge the pipeline risk of JHF bonds For gains and losses from interest rate swaps contracted to nedge the pipeline risk of Ji-li bonds issued to procure funds needed to purchase mortgages from lenders, the amount calculated by the method designated by the competent minister pursuant to the stipulations of Article 12 of the Ministerial Ordinance ("Method designated by the competent minister based on Article 1a of the Ministerial Ordinance Related to Business Operation and Accounting and Finances of the Japan Housing Finance Agency" (Finance No. 174 and National Housing Material No.122: April 1, 2007)) is recorded as gains from deferred derivative products and losses from deferred derivatives products.

(2) Interest rate swap transactions on the housing loan account
Deferred hedge accounting is used to account for interest rate swap transactions contracted to
hedge the pipeline risk of JHF bonds issued to procure funds for loans to finance rental housing constructions.

Hedge effectiveness is assessed based on the variation in the amount of hedged objects and hedging instruments.

### 7. Depreciation of Bond Issue Premiums

Bond issue premiums are amortized using a straight-line method over the maturity of the bond.

 Method for Recording Opportunity Costs in the Statement of Administrative Cost Calculations
 Taking into account the interest on 10-year government bonds at the end of March 2015, 0.400%
 was applied for calculating the opportunity costs for central government investments and local gov ernment investments.

### 9. Accounting for Leases

Finance leases with a total lease fee of 3 million yen or larger are accounted for as regular purchases. Finance leases with a total lease fee less than 3 million yen are accounted for as normal leases.

### **Notes (Overall Agency)**

### 1. Matters Relating to the Balance Sheet

### (1) Collateralized assets

Purchased loans and loans are entrusted as collateral for mortgage backed securities.

				(Offit. yell)
	Assets e	ntrusted as collateral	Collater	al related to liabilities
	Item	Amount	Item	Amount
Securitization Account	Purchased loans	11,004,854,787,922	MBS	9,137,930,001,425
Housing Loan Account	Loans	26,902,868,936	MBS	30,487,690,229
Outstanding Loan Management Account	Loans	2,037,069,553,206	MBS	1,877,795,278,346
Total		13,068,827,210,064		11,046,212,970,000

### (2) Transferred claims (from pension)

Based on Article 7, Paragraph 1, Item 3 of the Supplementary Provisions of the Japan Housing Finance Agency Law (Law No. 82 of 2005; hereafter referred to as the "JHF Law"), the balance of claims transferred from the Welfare and Medical Service Agency is recorded.

### (3) Gains and losses from deferred derivative products

Gains and losses on interest rate swaps stipulated by Article 12 of the Ministerial Ordinance Related to Business Operation and Accounting and Finances of Japan Housing Finance Agency (Ministry of Finance and Ministry of Land, Infrastructure and Transportation Ministerial Ordinance No. 1 of 2007)

### 2. Matters Relating to the Cash Flows Statement

(1) Breakdown of closing balance of cash on the balance sheet by item

Cash and due from bank: 359,245,457,234 yen

Closing balance of cash: 359,245,457,234 yen

### (2) Material non-cash transactions

The value of assets and liabilities related to finance leases, which are significant non-cash transactions, newly recorded during FY2014 were both 203,190,457 yen.

### (3) Personnel expense expenditures

Outlays for special premium to the Employees' Pension Fund, 121,651,004 yen and outlays for collective contributions for Corporate Pension Fund, 3,360,781,500 yen are recorded as personnel expense expenditures.

### 3. Matters Relating to Statement of Administrative Cost Calculations

The expected increase in retirement benefits not included in allowances is related to parties seconded from the central government.

### 4. Matters Relating to Retirement Benefits

### (1) Overview of the retirement benefit plan

The defined-benefit systems include the Employees' Pension Funds plan. Defined-benefit Corporation Pension plan and Immp-sum retirement allowance plan. In addition to the defined-benefit systems, there is also an established defined-contribution system.

As of October 1, 2014, the Minister of Health, Labour and Welfare approved exemption of return-

ing the previous portion for the substitution part of Employees' Pension Funds. With this, the system was transferred from the Employees' Pension Funds plan to Defined-benefit Corporation Pension plan and Defined-contribution Pension plan. 12,017,271,720 yen is recorded as a special profit from return of substitution part of the Employees' Pension Funds

### (2) Matters relating to retirement benefit obligations

(Unit: yen)

As of March 31, 2015
△30,396,840,841
16,606,452,690
△13,790,388,151
△2,152,202,686
2,954,253,685
△12,988,337,152
0
△12,988,337,152

### (3) Matters relating to retirement benefit expenses

	(Orne: yerr)
Category	From April 1, 2014 to March 31, 2015
Service cost	641,109,101
Interest cost	488,082,203
Expected return on plan assets	△308,764,781
Amortization of prior service obligations	△257,403,868
Amortization of actuarial differences	429,891,210
Others	19,202,762
Net pension expenses	1,012,116,627

(Note) Contribution payment amount to the defined-contribution pension is recorded in "Others."

### (4) Matters relating to basis for calculating retirement benefit obligations

Category	As of March 31, 2015
a. Discount rate	0.6%
b. Expected rate of return	2.5%
<ul> <li>Method for attributing the projected benefits to periods of services</li> </ul>	Straight-line method
d. Number of years for disposal of past service liabilities	10 years (Past service liabilities equally di- vided by a set number of years within the average number of working years remaining of directors and employees at the time the liability was generated are recorded as ex- penses or income.)
e. Amortization of recognized actuarial differences	10 years (Actual differences equally divided by a set number of years within the average number of working years remaining of direc- tors and employees at the time the differ- ence is generated in the fiscal year are re- corded as expenses or income in the year following the fiscal year)

### 5. Impairment losses on fixed assets

### (1) Assets in which impairment is recognized

Impairment of the employee dormitories (buildings and lands) in the table below is recognized in

this fiscal year as the likelihood of use has significantly decreased and disposal is planned.

Impairment related to the buildings is recorded to the income statement, and impairment related to the lands is processed as impairment loss out of profit and loss, so it is not recorded in the in-

come statement.								(Unit: yen
Г	JHF branch	Dormitory	Location	Book value			Impairment	
L	JHF branch	Donnitory Donnitory	Location	Buildings	Lands	Total	Buildings	Lands
1	Head office	Daida Dorm	Setagaya-ku	740,484	155,000,000	155,740,484	0	82,000,000
2	Tokai	Kanda Dorm	Chikusa-ku, Nagoya-shi	4,800,000	65,300,000	70,100,000	11,446,561	14,700,000
3	Kyushu	Nishijin Dorm No. 2	Sawara-ku, Fukuoka-shi	1,000,000	44,000,000	45,000,000	506,726	9,400,000
Г			Total	6,540,484	264,300,000	270,840,484	11,953,287	106,100,000

(Note 1) Book values above are those at the end of this fiscal year.
(Note 2) Impairment amounts were calculated based on assessments of real estate appraisals measured by the net sale values.

(2) Assets in which impairment is indicated Indications of impairment of the employee dormitories (buildings and lands) in the table below were recognized since they are to be abolished by the end of FY2016. As regular maintenance is done on these dormitories and they have functions pursuant to their usage, their impairment is not

						(Unit: yen)
	JHF branch	Dormitory	Location		Book value	
	JHF Branch	Dominiory	Location	Buildings	Lands	Total
1	Kita-Kanto	Kouun Dorm	Maebashi-shi	20,799,308	42,800,000	63,599,308
2	Kita-Kanto	Minami-cho Dorm	Maebashi-shi	52,648,127	51,300,000	103,948,127
3	Kita-Kanto	Minami-cho Dorm No. 2	Maebashi-shi	77,114,985	44,200,000	121,314,985
4	Head office	Wakamatsu Dorm	Shinjuku-ku	155,053,672	485,000,000	640,053,672
5	Head office	Umegaoka	Setagaya-ku	34,802,996	226,000,000	260,802,996
6	Head office	Shoan Dorm	Suginami-ku	22,460,625	202,000,000	224,460,625
7	Head office	Asaka Dorm	Asaka-shi	100,708,807	104,000,000	204,708,807
8	Chugoku	Sanjo Dorm	Nishi-ku, Hiroshima-shi	25,959,007	62,300,000	88,259,007
9	Shikoku	Saiho Dorm	Takamatsu-shi	9,075,000	27,500,000	36,575,000
10	Minami-Kyushu	Suizenji Dorm No. 1	Chuo-ku, Kumamoto-shi	45,055,644	50,000,000	95,055,644
11	Minami-Kyushu	Obiyama Dorm	Chuo-ku, Kumamoto-shi	18,404,558	23,600,000	42,004,558
			562,082,729	1,318,700,000	1,880,782,729	

(Note) Book values above are those at the end of this fiscal year as the date of abolishment is not fixed at the last day of the year

### 6. Financial Products

(1) Matters relating to the situation of financial products

### a. Policy on financial products

To support financing of private financial institutions providing monies required for housing construction, JHF conducts loan claim assignment business as well as lending business for financing construction of disaster recovery buildings to supplement lending by private financial institutions. In order to conduct theses businesses, JHF procures funds by issuance of FILP (Fiscal Investment and Loan Program) bonds and borrowings from financial institutions and the

### b. Description of financial products and their risk

The financial assets that JHF holds are mainly mortgages to individuals in Japan, which are exposed to credit risk that is caused by contractual default by borrowers. Most of the mortgages are long-term fixed rate loans, which are exposed to market risk including prepayment risk, refinancing risk, and pipeline risk. The securities held by JHF are mainly bonds, which are held to maturities and exposed to credit risk of the issuers and market risk.

JHF's sources of fundings are FILP bonds and borrowings, which are exposed to liquidity risk that can cause failures in fund raising under certain adverse market conditions.

### c. Risk management system relating to financial products

### (a) Efforts for risk management

In order to build a systematic, cross-sector risk management system, JHF has designated a specific executive and department to control overall risk management. It has also designated executives and departments that deal with individual risks both quantitatively and qualitatively and committees to support them. Specifically, the Credit Risk Management Committee has been established to manage credit risk and the ALM Risk Management Committee to deal with market risk, liquidity risk, and counterparty credibility risk. These committees monitor status of each risk and deliberate planning and proposals related to management of each risk.

In addition, JHF assigns an executive and a department responsible for inclusive risk manage-

ment in order to manage the risks from a comprehensive point of view and maintains a system to understand and evaluate assessment of individual risks and management of the risks as a whole and periodically report the results to the board of directors. As JHF's overall risk management, financial resilience to both credit risk and asset liability management risk is verified by conducting a lifetime income simulation with both risks taken into consideration in a cross-section way based on the same cash flow scenario incorporating the interest rate scenario and the probability of default scenario.

JHF also set up and implemented Risk Management Basic Manual that stipulates basics including definitions of individual risks, purposes of risk management, and framework and methods of risk management as well as risk management regulations that stipulates risk management framework and methods for individual risks. Individual risks are managed according to these regulations with their characteristics taken into account, and comprehensive risk management to understand and evaluate these individual risks inclusively is implemented.

### (b) Credit risk management

In JHF, the section responsible for credit risk management secures independence from the sales promotion department and has an established framework to appropriately conduct; purchase loan screening, loan screening, management and servicing of loans retained by JHF, and self-assessment. In order to check and manage credit risk correctly, the agency categorizes holding credits based on their risk profiles, analyzes the attributes of the borrowers contained in the portfolio by category, and estimates the amount of possible future losses and cost of dealing

(c) Market risk management

JHF has established a market risk management department independent from the market department to appropriately manage prepayment risk, refinance/reinvestment risk, and pipeline risk. JHF manages prepayment risk by estimating prepayment amount utilizing prepayment models and by procuring funds with combination of securitization and issuance of various maturity bonds. Refinancing/reinvestment risk and pipeline risk are managed by estimating the cash flow of assets and debts with future interest fluctuation taken into consideration, forecasting the periodical profit and loss according to the cash flow, and periodically monitoring risk index

### (d) Liquidity risk management

In JHF, a risk management department, which is independent of the financing management department sets short-term liquidity standards and other financing management indicators to implement monitoring. Administrative categories are also established according to cash management tightness, and actions are predetermined depending on the category. In addition, it secures financing methods such as emergency borrowing facilities and prepares responsive measures to deal with situations that may affect the financing position.

### (e) Counterparty credibility risk management

JHF's risk management division, which is independent from the funding management division, sets the counterparty credibility risk management indicators and implement monitoring. The credit risk management methods are established for issuers of bonds held by JHF and the finan-cial institutions that are the counterparties in interest rate swap transactions.

d. Supplementary explanation of the matters relating to mark-to-markets of financial products Market values of financial products include values based on market prices and rationally calculated values if market prices are not available. As certain preconditions are applied for calculation of these values, the values may change depending on the preconditions.

### (2) Matters relating to the mark-to-markets of financial products

The values of major financial products on the balance sheet as of the end of the fiscal year, their market prices, and differences between them are outlined in the table below. The values of prod-ucts whose market prices are difficult to obtain are not included in the table (refer to Note. 2).

			(Unit: yen)
	Book value on the value sheet	Market price	Difference
(1) Cash and due from banks	359,245,457,234	359,245,457,234	0
(2) Money in trust	766,644,064,162	771,695,207,214	5,051,143,052
(3) Securities			
Securities held to maturity	1,140,637,225,212	1,188,043,681,714	47,406,456,502
Other securities	706,000,000,000	706,000,000,000	0
(4) Purchased loans	11,639,363,830,770		
Reserve for possible loan losses (*1)	△ 54,589,028,095		
	11,584,774,802,675	12,375,316,082,649	790,541,279,974
(5) Loans	13,240,376,683,440		
Reserve for possible loan losses (*1)	△ 202,676,161,819		
	13,037,700,521,621	14,466,749,798,087	1,429,049,276,466
(6) Claims for indemnity (*1)	3,846,304,821	3,846,304,821	0
(7) Transferred claims (from pension) (*1)	77,384,365,286	85,695,453,973	8,311,088,687
Total assets	27,676,232,741,011	29,956,591,985,692	2,280,359,244,681
(1) Borrowings	11,076,682,670,000	11,844,541,873,512	767,859,203,512
(2) Bonds (*2)	14,351,756,153,414	15,130,913,411,696	779,157,258,282
(3) Accounts payable	260,100,070,000	260,100,070,000	0
Total liabilities	25,688,538,893,414	27,235,555,355,208	1,547,016,461,794
Financial derivative products (*3)	(7,021,086,912)	(7,021,086,912)	0
Total financial derivative products	(7,021,086,912)	(7,021,086,912)	0

- (\*1) Accounts on general and individual reserves for possible loan losses for purchased loans and loans are deducted. Since reverses for possible loan losses for claims for indemnity and transferred claims (from pension) are less important, their values are subtracted directly from the amounts on the balance shern.
- (\*2) Since bond issue premiums are less important, the values are subtracted directly from the amounts on the balance sheet.

  (\*3) The values of financial derivative products listed as assets or liabilities are indicated en bloc. The ch
- in values of assets or liabilities caused by transactions are indicated on a net basis, and if the sum of the results in negative, the item is indicated in parentheses.

(Note 1) Method of calculating the market price of financial products

### Assets

(1) Cash and due from banks

As all dues from banks had no fixed maturity date and the market price was close to the book value, the book value was applied as the market price.

(2) Money in trust

The market price was based on values provided by counterparty financial institutions.

### (3) Securities

The market price of bonds was based on market prices including quotation by market makers released by industry groups. As certificates of deposits have a short contract period and their market price was close to the book value, the book value was applied as the market price.

### (4) Purchased loans

The future cash flow of purchased loans was estimated in terms of their type, borrowers and maturities. The future cash flow was then discounted at a rate that would be applied to a similar newly purchased mortgage to calculate the market value.

Regarding loans of borrowers in default, substantially defaulted borrowers, and borrowers with high probability of default, as the sum of loan losses was estimated based on an expected re-coverable amount from the collaterals, the market price was close to the amount on the balance sheet on the settlement day with the current expected irrecoverable amount subtracted, and this price was applied as the market price

### (5) Loans

The future cash flow of loans was estimated in terms of their type, borrowers, and maturities. The future cash flow was then discounted at a rate that would be applied to a similar newly originated loan to calculate the market price.

Regarding loans of borrowers in default, substantially defaulted borrowers, and borrowers with high probability of default, as the sum of loan losses was estimated based on an expected re-coverable amount from the collaterals and guarantees, the market price was close to the amount on the balance sheet on the settlement day with the current expected irrecoverable amount subtracted, and this price was applied as the market price.

As for loans on bills, because the maturities are short and the market value was close to the

book value, the book value is applied as the market value.

### (6) Claims for indemnity

As the sum of loan losses was estimated based on an expected recoverable amount from the collaterals, the market price was close to the amount on the balance sheet on the settlement day with the current expected irrecoverable amount subtracted, and this price was applied as the market price.

### (7) Transferred claims from pension

The future cash flow of transferred claims from pension was estimated in terms of their type, borrowers, and maturities. The future cash flow was then discounted at a rate that would be applied to a similar newly transferred loan to calculate the market price.

Regarding loans of borrowers in default, substantially defaulted borrowers, and borrowers with high probability of default, as the sum of loan losses was estimated based on an expected re-coverable amount from the collaterals, the market price was close to the amount on the balance sheet on the settlement day with the current expected irrecoverable amount subtracted, and this price was applied as the market price

### Liabilities

### (1) Borrowings

The total amount of principal and interest was discounted at a rate that would be applied to a similar new borrowing to calculate the market price.

Because the contracted term for borrowings at private financial institutions about account for loans for property accumulation saving scheme-tied houses was short and the market price was closed to the book value, the book value was applied as the market price.

(2) Bonds

The prices of mortgage-backed securities and general lien bonds were based on market price es including quotation by market makers released by industry groups.

Regarding property accumulation saving scheme-tied housing bonds, the total amount of principle and interest is discounted at a rate that would be applied to a similar new bond issue to calculate the market price.

For housing land bonds, estimated future cash flow was discounted at a rate that would be applied to a similar new bond issue to calculate the market price.

### (3) Accounts payable

Because the term when the outstanding payment was unpaid was short and the market price was close to the book value, the book value was applied as the market price. Financial derivative products

Financial derivative products JHF executes are an interest-rate swap agreement, and the mar-ket price was calculated based on the discount present value.

(Note 2) Unlisted stocks (value on the balance sheet: 16,150,000 yen) have no market price, which makes it difficult to estimate their market price. Accordingly, the market price is not required to be disclosed.

### 7. Securities

(1) Securities held to maturity

(1) 000011110011010	to matanty			(Unit: yen)
Category	Type	Book value on the balance sheet	Market price	Difference
	Government bonds	386,658,083,847	410,872,464,085	24,214,380,238
Securities whose market price exceeds the book value on the balance sheet	Municipal bonds	166,252,605,170 177,079,18		10,826,583,939
	Government guaranteed bonds	63,783,933,781	64,894,032,400	1,110,098,619
	Corporate bonds	273,603,122,659	284,946,352,000	11,343,229,341
	Subtotal	890,297,745,457 937,792,037,59		47,494,292,137
	Government bonds	71,131,296	71,015,000	△ 116,296
Securities whose	Municipal bonds	18,884,080,200	18,881,736,900	△ 2,343,300
market price does not exceed the book value on the balance sheet	Government guaranteed bonds	118,456,834,577	118,451,079,700	△ 5,754,877
	Corporate bonds	112,927,433,682	112,847,812,520	△ 79,621,162
	Subtotal	250,339,479,755	250,251,644,120	△ 87,835,635
Total		1,140,637,225,212	1,188,043,681,714	47,406,456,502

(2) Other securities				(Unit: yen)
Category	Type	Book value on the balance sheet	Acquisition cost	Difference
Securities whose book value on the balance sheet does not exceed the acquisition cost		706,000,000,000	706,000,000,000	0

None of the book values on the balance sheet exceeds its acquisition cost

### 8. Important Liability Incurring Activities

There is nothing to report.

### 9. Important Subsequent Events

There is nothing to report

- 10. Payment to the National Treasury in Connection with Unnecessary Assets
- (1) Outline of assets returned to the national treasury as unnecessary assets
  - a) Type Cash and deposits
  - b) Book value
    Cash and deposits: 83.639.158 ven

### (2) Cause of becoming unnecessary assets

For the capital executed by FY2013, the assets above were recognized to have become un-necessary for conducting the business without uncertainty considering the future expected business volume.

(3) Method of return to the National Treasury

Payment into the National Treaury was made in accordance with the stipulations of Article
46-2, Paragraph 1 of the Act on General Rules for Independent Administrative Agency (Act No. 103 of 1999).

### (4) Amount paid into the National Treasury 83.639.158 ven

### (5) Date of return to the National Treasury February 20, 2015

(6) Amount of reduction in capital 1,700,000 yen



Japan Housing Finance Agency is not a corporation to which Banking Act (1981 Law No. 59) is applied. However, it has disclosed risk management loans by referring to the disclosure standards in private financial institutions from 1997 fiscal year. In addition, after 2000 fiscal year it has disclosed risk management loans based on the criteria in self-assessment results.

It should be noted that among these risk management loans not all of the disclosed outstanding balance is to be uncollectible, as the recovery from the first rank of mortgage and other collateral can be achieved.

## 2010 fiscal year - 2014 fiscal year risk management loans

(Unit: 100 million yen,%)

		FY 2010		FY 2011			FY 2012		
Classification	Outstanding loan etc*	Purchased loan	Total	Outstanding loan etc*	Purchased loan	Total	Outstanding loan etc*	Purchased loan	Total
Insolvent debtor loan(A)	1,920	42	1,961	1,245	51	1,296	1,050	64	1,113
Delinquent Ioan(B)	7,748	361	8,108	5,940	390	6,330	5,423	379	5,801
Delinquent loan more than 3 months(C)	1,482	151	1,634	1,415	174	1,590	1,284	185	1,469
Sub-total(D)=(A)+(B)+(C)	11,150	554	11,704	8,600	615	9,215	7,756	628	8,384
Ratio(D)/(G)×100	4.36	0.86	3.66	4.00	0.71	3.06	4.26	0.63	2.98
Restructured Ioan(E)	15,118	310	15,428	13,836	422	14,259	12,195	460	12,654
Total(F)=(A)+(B)+(C)+(E)	26,268	864	27,132	22,436	1,037	23,474	19,951	1,087	21,038
Ratio(F)/(G)×100	10.28	1.34	8.48	10.44	1.20	7.80	10.97	1.09	7.47
Principal balance(G)	255,587	64,372	319,959	214,972	86,099	301,071	181,920	99,827	281,747

(Unit : One hundred million ven %)

(Unit: One nundred million yen,%)						
		FY 2013		FY 2014		
Classification	Outstanding loan etc*	Purchased loan	Total	Outstanding loan etc*	Purchased loan	Total
Insolvent debtor loan(A)	883	83	966	757	85	842
Delinquent loan(B)	4,215	380	4,595	3,542	379	3,921
Delinquent loan more than 3 months(C)	1,118	171	1,289	966	146	1,111
Sub-total(D)=(A)+(B)+(C)	6,216	634	6,850	5,265	609	5,875
Ratio(D)/(G)×100	4.00	0.58	2.58	3.95	0.52	2.35
Restructured loan(E)	10,357	465	10,822	8,333	444	8,777
Total(F)=(A)+(B)+(C)+(E)	16,573	1,099	17,672	13,599	1,053	14,652
Ratio(F)/(G)×100	10.68	1.00	6.67	10.20	0.90	5.87
Principal balance(G)	155,224	109,818	265,042	133,294	116,394	249,688

- Insolvent debtor loan(A)
- Loan principal outstanding amount of the borrowers who are categorized as insolvent debtors as a result of asset self-assessment.
- 2 Delinquent loan(B)
  - Loan principal outstanding amount loaned to borrowers who are categorized as actual insolvent debtors and potential insolvent debtors as a result of asset self-assessment
- 3 Delinquent loan more than 3 months(C)
  - Loan principal outstanding amount which has become overdue and has passed the repayment period by more than three months, and which does not fall into Insolvent debtor loan(A) nor
- 4 Restructured loan(E)
- Loan principal outstanding amount for which the beneficial arrangements for debtors such as reduction of interest rate, deferral of interest payments, and principle repayment grace (hereinafter "change of repayment conditions") were carried out in advance with the aim for the debtor's management reconstruction or support, and which does not fall into Insolvent debtor Ioan (A) nor Delinquent Ioan (B)
- However, among the amount which has passed 4 years since the repayment conditions were changed, the amount which has been repaid normally is not included in restructured loans as it is considered
- its credit risk becomes equal to normal loans. The total loan principal outstanding amount which falls into this category and therefore is not included in restructured loans is 163.6 billion
- It should be noted that the disclosed restructured loan amount includes loans whose repayment conditions have been changed due to the request of the government's economic measures
- etc. 5 Reference
  - For loans of the Japan Housing Finance Agency, not all of the disclosed outstanding balance is to be uncollectible as the recovery from the first rank of mortgage and other collateral can be achieved.

### [Restructured loans]

JHF carries out loan repayment counselling with care and encourage the continuation of repayment by changing repayment conditions in accordance with the circumstances of individual customers who obtained houses using our loans such as "Flat 35 (purchased program)," and who has found it temporarily difficult to repay the loan due to various circumstances, such as changes in the living environment or even in the case of large-scale natural disasters such as the Great Hanshin-Awaji Earthquake or the Great East Japan Earthquake, so that customers can continue to live in a house which is the foundation of life.

In addition, based on the cabinet decision of October 1998, for the loan repayment difficulty due to employer's bankruptcy etc, JHF provides special measures and the mitigation measures of lending conditions in accordance to the national policy.

Our restructured loans, which account for about 60% of the risk management loans, were caused by the implementation of the repayment terms amendment as a measure to fulfill the above-mentioned policy objectives. Moreover, restructured loans have a lower credit loss ratio compared to other risk management loans, and we believe it is unlikely to lead to the proliferation of bad debts.

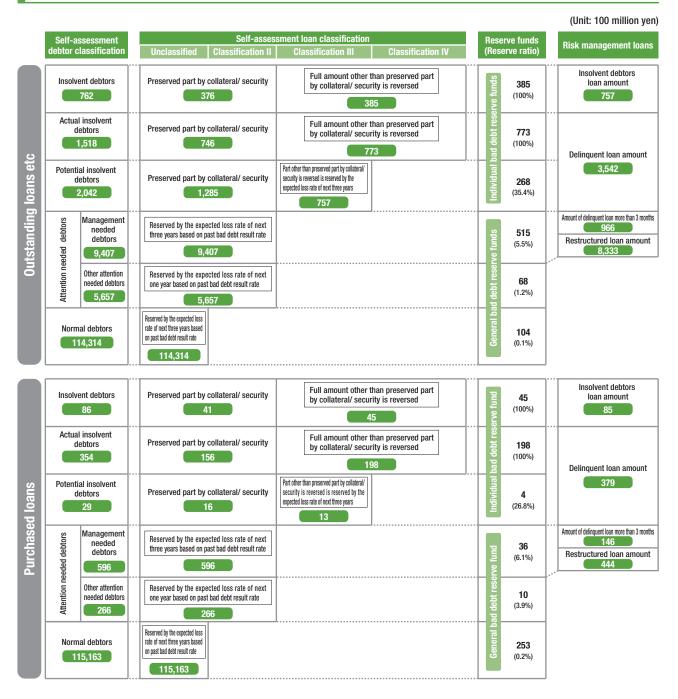
JHF supports customers by changing repayment conditions so they can continue to live in their houses as long as they can. At the same time, JHF is committed to maintain sound financial conditions.

Note: The total may not match due to rounding.

For disclosure standards of risk management loans, they are to be disclosed based on the asset self-assessment results.

<sup>\* &</sup>quot;Outstanding loan etc" means loans and reimbursement loans relating to loans other than purchased loans.

### 2014 fiscal self-assessment and risk management loans



### Note

- OAmount less than the unit has been rounded.
- The reserve ratio is an reserve rate for the balance after deducting the preserved amount by collateral and securities for "actual insolvent debtors/ debtors" and "potential insolvent debtors." It is a reserve rate for loans for "attention needed debtors" and "normal debtors."
- OMajor differences between self-assessment and risk management loans
  - The applicable loans are loans, reimbursement loans, accrued interest on loans, accrued interest on purchased loans, suspense payments, and advance receivables in self-assessment, whereas they include loans, purchased loans, and reimbursement loans in risk management loans.
  - The debtor classification in self-assessment are classified by repayment situations and financial contents etc of debtors, whereas risk management loans are classified based on repayment situations of debtors excluding the amount of loans to insolvent debtors and delinquent loans.
- For the calculation of reserve funds of purchased loans, the increase in new purchased loans in recent years and the change in the future portfolio, in addition to bad debt results during a certain period in the past, etc, are taken into account.



## **Product outline of Flat 35 (Purchase Program)**

As of April 1, 2015

	Those aged less than 70 at the time of a	pplication (if the two-generation loan repa	vment scheme (there a	are certain requi	rements) is applied.	this loan applies also to people		
	aged 70 years and over).  Those who have Japanese nationality, the Those whose repayments on all loans' repayment period may be shortened).	e right of permanent residency in Japan, o	or a special permanent	residence statu	IS.			
	Annual income	Less than 4 million yen	4 million yen	or more				
Amuliantian	DTI	30% or less	35% or l		7			
Application requirements	* Besides loans under the Flat 35 program,				(including cash adv	ances and purchases of goods		
	by payment in installments) (including inc	vered by loan is co-owned, the applicant m						
	For those with only salary inco	ed on income between January and Deceme ne , amount of incomes (a total income from	mber 2014 in principle	.). The income s	tated in the official c	ertificate is as follows:		
Purpose of the loan	Loans for construction/purchase of a ne     Loans for construction/purchase of a ho			pplicant or relat	ives			
	Houses that satisfy the technical criteria     Have either of the following floor area:*1	set by JHF						
	Detached house, terrace house including	g semi-detached house and flat*2		70 m	n <sup>2</sup> or more			
House	Apartment complex (condominium and	l similar)		30 m	n <sup>2</sup> or more			
covered by loan		such as dwelling with shop, the floor area of	of the residential space	must be larger	than that of the non-	residential space (shop, office,		
	halls, etc.) that has a row of two or n	than a condominium style which has two the land purchased for the house), or a pu	or more stories and or	n each of the sto	ories is a suite of roo	ms for one house.		
Amount of the loan	<ul> <li>One to 80 million yen (in increment of 1 for the nonresidential space)*.</li> </ul>	0 thousand yen), provided that the total LT	V (loan to value) ratio	is 100% or less	s of construction or p	purchase cost (excluding costs		
Duration of the loan	● 15 years (10 years if the applicant and/or a co-borrower is aged 60 and over at the *1.2 time the application is filled) or over, and whichever is shorter between 1) and 2 below (increment: 1 year)  ① 80 years minus the age of the applicant at the time the application is filled with the part of the period less than one year counted as one year.  * 1 If there is a co-borrower who uses over 50% of his/her income for debt repayments, the loan term shall be based on the age of whichever is higher between that of the applicant and that of the co-borrower.  * 2 If the two-generation loan repayment scheme (there are certain requirements) is applied, the loan term shall be based on the age of the successor regardless of any co-borrower.  ② 35 years							
	(Note 1) The loan is not available if whichev (Note 2) Customers who have selected a lo					aged 60 and over).		
	Fixed rate*1     The borrowing rate differs according to i     1 Under Flat 355, the interest rate is rec     2 Loan-to-value ratio is calculated with	duced for a certain period (please visit the	Flat 35 website (www.f			or over 90%).		
Borrowing rate	Loan-to-value ratio = Construct	ion or purchase cost of a house (includir		for the house				
		rent financial institutions. Information on the				website		
	(www.flat35. com).  * 4 The interest rate applied is that on the	e date of disbursement, not of application.	The disbursement date	e shall be deter				
Amortization	Monthly principal and interest equal repart		ent.		/en.			
	JHF holds a first-lien mortgage on the holds.	ouse and land to which the loan is extende	d.					
Collateral				I be paid by the	borrower.			
Guarantor	Not required.							
Group credit	● The use of JHF credit life insurance is re							
life insurance	l	paid by the customer. Some customers ma						
Fire insurance	(Note) A special contract premium shall be paid by the customer. Some customers may not be able to be accepted depending on their health conditions.  Customers of the scheme must until the end of repayment of the loans take out fire insurance (meaning either a fire insurance provided by an insurance company selected at the discretion of the customer or a mutual aid fire insurance stipulated by laws; the same hereinafter,) for the dwelling that is the purpose of borrowing the loan.  The insurance amount must at least equal the loan amount? and the subject of indemnification must be fire damage to the building.  If the loan amount exceeds the amount (evaluation amount) calculated by evaluation criteria stipulated by an insurance company, the evaluation amount shall be applied.  Insurance period, payment method of fire insurance premiums and handling of the pledge to the fire insurance claims vary by the financial institution offering the loan.							
Fees for the Origination of the loan Fees for the inspection of the property	<ul> <li>Different institutions/experts that certify</li> <li>* 1 Information on origination fees is avail</li> </ul>	(Note) A fire insurance premium shall be paid by the customer. JHF s special fire insurance is not applicable.  Origination fees *12may differ between financial institutions offering loans.  Different institutions/experts that certify suitability impose different fees for inspecting properties.*2  *1 Information on origination fees is available at financial institutions and the Flat 35 website (www. flat35. com).  *2 Origination fees and property inspection fess shall be paid by the borrower.						
	Not required.							
Guarantee Fee and Prepayment Fee	(Note) When the loan is prepaid partially, th	nt shall be 100,000 yen or more through "S		Service for cust	tomers during their re	epayment period), or 1,000,000		
	<u> </u>							

Please note that the loan application may be rejected according to the results of underwriting conducted by the originating financial institution or JHF which purchases the loan. In addition, if loan-to-value ratio exceeds 90%, JHF more carefully examines repayment certainty and other matters than cases with the ratio of 90% or lower.

## Product outline of Flat 35 (Loan Refinance)

					As of April 1, 2015
			person as the borrower of the	outstanding loan. However, a c	co-borrower can be added at the time of refinancing (the number of
	borrowers is limited to tw		ershin to the house is changed	at the time of refinancing plea	ase consult with the local tax office or a tax accountant on housing
	loan tax credit and tax.	or it the proportion of the own	eranip to the nodae ia changed	at the time of remaining, piece	ase consult with the local tax office of a tax accountant on housing
	<ul> <li>In the case that the house</li> </ul>			tain a certain portion of the own	
	<ul> <li>Those aged less than 70 years and over).</li> </ul>	at the time of application (if t	ne two-generation loan repayr	nent scheme is applied (there a	are certain requirements), this loan applies also to people aged 70
		e nationality, the right of perma	nent residency in Japan, or a s	pecial permanent residence sta	atus.
					ving table (income may be combined)
	Annual income	Less than 4 million yen	4 million yen or more	]	
Application	DTI	30% or less	35% or less	]	
requirements				education and credit-card loan	is (including cash advances and purchases of goods by payment in
		ncome of the co-borrower, if a		from the loan agreement date (	(*) to the refinance application date.
					ad due to inheritance or other reason (excluding the addition of a
				cupied by the applicant or relati	
		ing are also dwellings used as ant is the owner and the dwel		that are used during temporary	long-distance job transfers or on weekends but are not rented out)
				ember 2014 in the case of FY 20	015) shall be examined in principle. The income stated in the official
	certificate is as follo				
		nly salary income, amount of s		usiness real estate and inte	erest, salary incomes, and dividend income)
		g loan of either ① or ② outline		usiness, real estate, and inte	siest, salary meories, and dividend meorie)
		of a house that is owned and o			
Purpose of the				that are used during temporary	long-distance job transfers or on weekends but are not rented out)
loan		ant is the owner and the dwel	ing is used by the applicant. e applicant and occupied by re	lativos	
					are housing loans for housing improvements.
			on of a house shall meet the fo		are nousing loans for nousing improvements.
	(1) 80 million yen or less				
		value*1, *2) ratio is 100% or less			
	<ul> <li>*1) The cost for acquiring</li> <li>*2) The charges incurred</li> </ul>	the lot is included.  at the acquisition of the house	is excluded		
Requirements for	<ul> <li>The cost for the construct</li> </ul>	ion or purchase of a house (inc		e house) is 100 million yen or le	ss (including consumption tax).
the housing loan	Have either of the following	ī			-
and house that		nouse including semi-detac	hed house and flat*2	70 m² or more	
are subject to refinancing	Apartment complex (con			30 m² or more	<u> </u>
ronnanonig					ger than that of the non-residential space (shop, office, etc.).  uilding where two or more houses share corridors, stairs, halls, etc.)
		or more houses sharing side		inan a condominium style (a bo	anding where two or more nouses share contdors, stairs, nails, etc.,
			minium style which has two or	more stories and on each of the	e stories is a suite of rooms for one house.
	No conditions on the size	of land for the house chnical criteria etc. set by JHF.			
		•	int of the current housing loan	or 200% of the* assessment ra	ate of collateral by JHF (in increment of 10 thousand yen)
Amount of the					the refinance; ③ costs for registration and inundation of mortgage
loan			agent who files the mortgage;	<li>special premium for JHF's g</li>	group credit life insurance (for the first year); and ⑥ costs for Flat 35
		for inspection of s house).	is seed 60 and sus * 1.0 at 6	he time the application is filed	ay a year and which a yer is about ay between 10 and 10 below for the
	upper limit (unit: 1year)	pplicant and/or a co-porrower	is aged 60 and ove 1, 2 at 1	ne time trie application is filed)	or over, and whichever is shorter between $\mathbin{\textcircled{\scriptsize 1}}$ and $\mathbin{\textcircled{\scriptsize 2}}$ below for the
	80 years minus the age				an one year counted as one year.
		rower who uses over 50% of of the co-borrower.	nis/her annual income for debi	repayments, the loan term sha	all be based on the age of whichever is higher between that of the
Duration of the			lied (there are certain requireme	nts), the loan conditions shall be t	based on the age of the successor regardless of any co-borrower.
loan	② 35 years less the month	th elapsed on the outstanding	mortgage rounded at one year	increment	
			ng on the outstanding mortgag	e ne financial institution originating	n the loan
-					plicant and/or a co-borrower is aged 60 and over).
				erm to 21 years or more during	
	Fixed rate				
D	<ul> <li>The borrowing rate *1.2 app</li> </ul>			e applicable to loans of 21 year	
Borrowing rate					titutions and the Flat 35website (www.flat35.com).  In takes out the loan shall be determined by the financial institution.
			rate regardless of the duration		222 22 and total order so determined by the interioral methodic.
Amortization	<ul> <li>Monthly principal and inter</li> </ul>	est equal repayment or month	ly principal equal repayment.		
, anorazauon				the loan and in the unit of 10,00	00 yen.
Collateral		gage on the house and land to			
	. ,	gage at the title recording office	e (registration license tax, com	pensation for an escrow agent,	etc.) shall be paid by the borrower.
Guarantor	Not required.		atomic district		
				pare for unexpected adverse exit be terminated at the time of	vents. refinancing. Those who wish to have JHF credit life insurance must
Group credit life					of inspections by insurance companies.
insurance	(Note 1) A special contract pr	emium shall be paid by the cu	stomer. Some customers may	not be able to be accepted dep	pending on their health conditions.
					nds the customers the amount equivalent to unexpired guaranteed
		·	· · · · · · · · · · · · · · · · · · ·		ording to the period of withdrawal, etc.
					fire insurance provided by an insurance company selected at the is the purpose of borrowing loan.
	<ul> <li>The insurance amount mu</li> </ul>	st at least equal the outstandir	ig loan amount® and fire dama	ge to the building must be the	subject of indemnification.
Fire insurance					company, the evaluation amount shall be applied. vary by the financial institution offering the loan.
				ge to the fire insurance claims to rescribed as above, the custon	
			er. JHF's special fire insurance		
Face fault an	<ul> <li>Origination fees *1,2 may dit</li> </ul>	fer between financial institutio	ns offering loans.		
Fees for loan origination	<ul> <li>Fees for the inspection of</li> </ul>	f the property are*2 necessary	to certify the conformity with	technical standards prescribe	d by JHF in a document. Different institutions/ experts that certify
and property		t fees for inspecting properties	* <sup>2</sup> . al institutions and the Flat 35 w	eheite (www.flat35.com)	
inspection		tion tees is available at financi property inspection fess shall b		cooke (www.nat33.0011).	
Guarantee Fee	Not required.	. , .,	,		
and Prepayment		paid partially, the day of the r	ayment shall be on the mont	hly payment day. In addition. t	the amount of prepayment shall be 100,000 yen or more through
Fee				1,000,000 yen or more at coun	
Special matters	<b>A</b> FI 105 0 1 1 1 1 1 1				
in the case of refinance	<ul> <li>Flat 35 S is not applicable</li> </ul>	to loan refinancing.			
TOTITION					
DI	P P 1 1 1 1 1	P 1 11 11 6			

Please note that the loan application may be rejected according to the results of underwriting conducted by the originating financial institution or JHF which purchases the loan.

## Product outline of Loans for Recovery from Disasters (Great East Japan Earthquake)

Fund to build, purchase or repair own housing or housing of parents damaged by disaster #Also covers housing to be leased to people affected by disasters. #Cannot be used to refinance housing loans. Purpose The loan amount is the lower amount of the total of each required amount or the total loan limit of the following (in increment of ¥100,000, at least ¥100,000)

Construction

Basic loan amount

(construction fund)

1 ¥16.5 million (Robert) Construction

(Construction fund)
(Cand acquisition fund)
(Cand acquisition fund)
(Cand eveling fund)
(Cand leveling fund)
(Cand leveli to ¥3.8 million.

\*The total basic loan amount (construction fund) and special additional amount (construction fund) is up to the construction cost. \*\*The cost to remove damaged houses can be included in the construction cost.
\*\*The basic loan amount (Land acquisition fund) is available only when the candidate borrower obtains land after the disaster. \*The basic loan amount (Land leveling fund) is available for removing accumulated soil, earth cut, earth fill, or retaining wall construction, etc.

\*The loan amount for those who receive subsidies for housing construction from national or municipal governments may be reduced. ◆Purchase
●Purchase a new house Purchase a new house

(Description of the basic loan amount (purchase fund)

(Dot 1) (Description of the basic loan amount (purchase fund); VS.1 million

(Note 1) Out of the basic loan amount (purchase fund); VS.1 million (purchase fund); VS.2 million (purchase fund); VS Loan Amount ◆Repair Basic loan amount : ¥7.3 million : ¥4.4 million (Note) : ¥4.4 million (Note) (repair fund) (Relocation fund) (Land leveling fund) Special additional amount (Land leveling fund): Y2.3 million
(Note) When the candidate borrower borrows both a basic loan (relocation fund) and basic loan (Land leveling fund), the total is up to Y4.4 million.

\*The loan limits of basic loan account (repair fund), basic loan amount (Land leveling fund), and basic loan amount (relocation fund) is the required amount in each case.

\*The basic loan amount (repair fund) is also available for extension work and gate repairs carried out alongside the repair of the damaged part.

\*The basic loan amount (Land leveling fund) is available for removing accumulated soil, cut retaining wall construction, etc.

\*The basic loan amount (Land leveling fund) and the basic loan amount (relocation fund) can be borrowed alongside the basic loan amount (repair fund.)

\*The posicil additional amount (Land leveling fund) can be borrowed for the portion that exceeds the basic loan amount (and leveling fund.)

\*The loan amount for those who receive subsidies for housing repair from national or municipal governments may be reduced.

\*The loan amount may not be that the candidate borrower is expecting following the screening. The maximum repayment period is the shorter one of ① or ② below (one-year units.)
①Maximum repayment period under the application category and structure of housing
◆Construction or purchase of new house
· Fireproof, semi-fireproof, wooden (durability): 35 years, wooden (ordinary): 25 years
◆Purchase of an existing (second-hand) house
· Good existing house or condominium: 35 years
· Existing house or condominium: 25 years Existing house or condominium: 25 years
 ●Repair: 20 years
 ※The principal repayment deferment period (payment of interest only) can be set for up to five years (in one-year units) from the date of execution of the loan agreement when building or purchasing a house and the repayment period is extended for the deferment period. The principal repayment deferment period (payment of interest only) can be set for up to one year from the date of execution of the repair loan agreement (with no extension of the repayment period.)

②Maximum repayment period based on age
 "80 years old" — the highest age of applicant or combined-income earner (Note) (months and days less than one year are rounded up)
 (Note) Only applicable when more than 50% of the income of the combined-income earner is used toward the total combined income. Fixed interest rate (entire-term)

\*The applicable loan interest rate is as of the day of applying for the loan.

\*As the basic loan interest increases in stages, monthly repayment increases after the first five years and ten years (only after the first five years in case of repair.)

\*Visit the JHF website to find out the interest rate. Interest Rate Equal monthly instalments of the principal and interest or equal monthly instalments of the principal \*\*Payment at bonuses every six months (40% or less of basic loan amount or special added amount (in units of ¥0.5 million) can be used together. However, the payment during the deferment period is monthly when the principal payment is deferred. \*\*When the loan amount is less than ¥1.3 million, combined payment methods with the bonus payment cannot be used. Repayment Method first rank mortgage shall be imposed on the building and site subject to the JHF.

%Although the mortgage for JHF shall be imposed on the building when the loan is for repair, the mortgage may be imposed on site following screening.

%The cost of imposing a mortgage shall be borne by the borrower (fees for judicial scrivener, etc.). Not needed (A surety is needed to borrow the disaster-recovery loan to rent the property to affected persons.) JHF requires the candidate borrower to have the housing inspected to ensure it complies with JHF technical standards. This is free of charge %The inspection is carried out by the municipal government, etc. Borrowers are eligible to purchase JHF group credit life insurance, which is strongly recommended. %The special contract insurance premium shall be paid by the borrower. Group Credit Life Insurance Borrowers must buy special fire insurance or other fire insurance that meets the conditions provided by JHF on the building subject to our loan. JHF also require a first pledge on the right to claim fire insurance money to be created for the same.

\*\*The fire insurance premium shall be borne by the borrower. Fire Insurance Fees to Change lepayment Method Not needed Fees for Advanced Not needed In the case of construction, you can choose from any of the following methods: The final funds only Intermediate funds (Note 1) + the final funds Fund receipt 100% of the basic loan amount (land acquisition funds).
For basic loan amount (construction funds), either 60% or 80% of the intermediate fund can be selected to be received. The outstanding balance may be received in the final funds.
For basic loan amount (leveling funds) either the intermediate funds or final funds can be selected to be received. The receipt amount is 100% of the basic loan amount (ground leveling funds).
Special additional amount may only be received as the final funds.
In the case of purchase or repair, the final funds can only be received. Loan Fee When the interest rate declines during the loan procedures below the level at the time of application, the applicant may cancel the application and reapply to benefit from the lower interest rate (reapplication.)

However, since reapplications are screened based on the prevailing circumstances, there may be cases in which loans cannot be received or the amount is reduced following the Reapplication Fully confirm the warning provided in the Reapplication for Loans for Disaster Recovery in the Guide to Loans for Disaster Recovery < Great East Japan Earthquake> before commencing reapplication procedures.

Please visit the JHF website for details.

## Product outline of Town Development Loan (Short-Term Project Loan)

As of April 1 2015

		As of April 1, 2015
Types of	Town Development Loan	Construction and Purchase Fund
	Redevelopment Project	Fund needed for projects by redevelopment associations, etc., during the period from project design and planning to construction completion and transfer of the site and floor space retained by the project execution body
Elig	ible Borrower	• Individual or small and medium-sized corporations or associations implementing reconstruction projects (urban redevelopment associations, associations of disaster prevention area development, condominium rebuilding associations, etc.)
Zone Requirement		<ul> <li>Both the following conditions must be satisfied. Visit the JHF website for details.</li> <li>The zone shall be a residential, commercial or semi-industrial zone.</li> <li>The zone shall be a fire control or semi-fire control zone.</li> </ul>
Project Requirement / Structural Requirement		<ul> <li>● [Project requirement] The projects listed below are eligible for the loan. Visit the JHF website for details.</li> <li>○ Condominium rebuilding project</li> <li>② Joint rebuilding project</li> <li>③ Rental structure rebuilding project</li> <li>④ Comprehensive design and coordinated rebuilding project</li> <li>⑤ Rebuilding project to comply with district plan, etc.</li> <li>⑤ [Structural Requirement] Projects must meet all the following conditions. Visit the JHF website for details.</li> <li>① The ratio of total area of the residential portion must exceed 50 percent of the total building area.</li> <li>② The building must be either a fireproof or semi-fireproof structure.</li> <li>③ More than 50 percent of the legal floor-area ratio must be used.</li> <li>④ The floor area per residential unit must be 30m² or more and 280m² or less.</li> <li>⑤ It must comply with the technical requirements provided by JHF.</li> </ul>
Loan	Eligible Project Cost	<ul><li>Survey, design and planning cost, land or leasehold acquisition cost, construction cost, repair cost, contribution of participating members, etc.</li><li>*The purchase fund is available for projects for which the purchaser is originally planning to obtain it from the beginning of the project.</li></ul>
Amount	Maximum Loan Ratio	•100% of the eligible project cost (Projects have JHF screening after loan applications and the loan amount may not be the expected following the screening of the evaluation of collateral, etc.)
	Interest-Rate Level	●0.77%  ※The interest rate is reviewed monthly. The rate above is as of April 1, 2015. Visit the JHF website for the latest rate.
Interest Rate	Interest-Rate Decision	The interest rate is that of the date of the fund delivery. (However, the interest rate at the time of refinancing applies when refinancing by renewing the bill.)  *The interest rate applies until the delivery date of the second half in April of the following fiscal year to that of the fund delivery (as designated by JHF). However, in case of refinancing, it applies until one day before the delivery of the second half in April of the following year.  *The interest rate after refinancing applies until the date of the fund delivery in the second half in April in the following fiscal year to that of the refinancing. (In case of further refinancing, it applies until one day before the delivery of the second half in April.)
Loan Re	payment maturity	●The date is within two years of completion of the building and designated by JHF in accordance with each project.
Loan Repayment Method		<ul> <li>●The principal and interest are repaid on the date designated by JHF upon discussion with JHF in accordance with the transfer condition of the site and floor space retained by the project execution body, etc.</li> <li>The repayment amount is calculated by JHF based on the sales price of the housing units subject to the loan (sales price when JHF approved the project plan and consumption tax is included) multiplied by the loan ratio **1 and the repayment ratio **2 set individually based on the JHF calculation and in accordance with the number of sold units (**50% + (loan ratio (%) – 50%) x 2" until 30% of housing units subject to the loan are sold **3 **4 and the same ratio as the loan ratio after 30% is sold in principle).</li> <li>**1 The loan ratio is the ratio of the JHF loan amount to the total sales price of housing units (consumption tax included) subject to the loan when JHF approved the project plan.</li> <li>**2 The repayment ratio refers to the ratio of repayment amount to the sales price of housing units (consumption tax included) subject to the loan when JHF approved the project plan.</li> <li>**3 The repayment ratio is 100% when the loan ratio is 75% or more and the same as the loan ratio when the loan ratio is below 50%.</li> <li>**4 When there is minimal concern over repayment because of the debt guarantee by companies in good standing and provision of a separate mortgage, the loan ratio can be the repayment ratio.</li> <li>●The principal and interest are to be paid in lump sum on the date in April designated by JHF every year. If lump-sum repayment is not possible because the project period exceeds the repayment date, the bill can be renewed on the repayment date for refinancing to continue borrowing. When refinancing on the repayment date, the loan shall be repaid with the loan based on the loan commitment of the following fiscal year on the repayment (refinancing) date. The accrued interest shall be paid on the same date or added to the principal. Contact</li></ul>
	Repayment Resources: Examples	●The sales proceeds of the site and floor space retained by the project execution body, settlement money of right holders, subsidies, etc.
Loan	Contract Form	●Promissory note
	Collateral	The first fixed mortgage shall be imposed on the land and building and the first pledge and assignment security right, etc. shall be imposed on the claims of the project executing body for JHF.  It is individually consulted based on the project contents. The expense of imposing a mortgage (registration license tax and fees for judicial scrivener, etc) shall be borne by the borrower.
Guarantor		<ul> <li>Following loan screening, the borrower may be required to obtain surety with sufficient guarantee capacity.</li> <li>An individual can serve as the cosigner only when the applicant is the operator of the corporation.</li> <li>When a corporation serves as the cosigner, guarantees of guarantee agencies approved by JHF at the time of application are available in addition to a eligible corporation.</li> <li>A guarantee fee must be paid to a guarantee agency.</li> </ul>
Building Technical Requirement		<ul> <li>The building must satisfy the technical requirements provided by JHF.         (Visit the JHF website for details.)</li> <li>*The building needs to be inspected by a conformance certifying agency and inspection fees are levied. The fees differ according to the conformance certifying agency.</li> </ul>
Fir	re Insurance	The building shall have fire insurance when JHF deems it necessary. (The first pledge is imposed on the right to claim insurance money for JHF when it deems the pledge necessary.)  *Fire insurance premiums shall be borne by the borrower.
	Partial Advanced Payment	●¥5,250
	Change Repayment condition	●¥5,250

 <sup>#</sup> JHF screens loan applications based on its own procedures and there may be cases in which applicants' expectations are not satisfied following the screening.
 (Note) The guarantee agencies approved by JHF as of April 1, 2015, and their fees are listed below:

 Shutoken Funen Kenchiku Kosha and Jutaku Kairyo Kaihatsu, Kosha: 1% of loan amount p. a. (paid annually)
 Zenkoku Shigaichi Saikaihatsu Kyokai: 0.2 to 0.75% of loan amount p. a. (paid annually) (There are other requirements to be guaranteed.)

## **Product outline of Loans for Construction of Rental Housing**

As of April 1, 2015

Loan Amount	•Up to 100% of the cost of construction projects eligible for the loan (in units of ¥100,000)
Loan Period	<ul> <li>Within 35 years (in one-year units)</li> <li>※A one-year principal repayment deferment period (payment of interest only) can be set from the date of loan delivery for loans for serviced rental housing construction for the elderly. (The repayment period is not extended.)</li> </ul>
Interest Rate	● There are two schemes — 35-year fixed interest rate or 15-year fixed interest rate.  ● The borrowing rate differs between the two schemes above.  ● The borrowing interest differs when the advanced repayment scheme is used.  ※ The borrowing interest is determined about two months after the end of the acceptance period.  ※ The interest-rate scheme cannot be changed after application.  ※ When an applicant chooses a 15-year fixed interest rate, the subsequent rate is reviewed 15 years after concluding the contract. The interest rate for the remaining repayment period is fixed after review and the rate for the shortest fixed period (although it needs to exceed the repayment period) among JHF interest schemes at the review is applied.  ※ 35-year fixed interest rate and 15-year fixed interest rate can be combined.  ※ Visit the JHF website or JHF office for details of the borrowing interest.
Repayment Method	●Equal monthly instalments of the principal and interest or equal monthly instalments of the principal.
Collateral	<ul> <li>A first mortgage shall be imposed on the building and site subject to the JHF loan.</li> <li>Another mortgage may be requested in addition to the building and site subject to the loan following the screening of land and building evaluation and balance of payments plan, etc.</li> <li>The expense of imposing a mortgage (registration license tax and fees for judicial scrivener, etc.) shall be borne by the borrower.</li> </ul>
Guarantor	●The borrower must have an individual (limited to the operator of the corporation when the applicant is a corporation) or corporate cosigner with sufficient guarantee capacity.  ※The cosigner in the application may not be approved following JHF screening.  ※When a corporation serves as the cosigner, guarantee of guarantee agencies approved by JHF at the time of application is available in addition to an eligible corporation. (A guarantee fee is required separately to use a guarantee agency. Rejection is possible following screening by the guarantee agency. See the Reference at the end of the Guide to Loans for Rental Housing to check the guarantee agencies approved by JHF.)  ※No cosigner is required for loans to construct serviced rental housing for the elderly (communal facility type.)
Fire Insurance	The building subject to the loan shall have fire insurance that satisfies JHF requirements and a first pledge shall be imposed on the right to claim insurance money or mutual aid money for JHF.  *The insurance that satisfies JHF requirements refers to fire insurance or fire mutual aid fire insurance that satisfy the requirements.  *The fire insurance premium shall be borne by the borrower.
Property Inspection	The building shall have design and completion site inspections by a conformance certifying agency. *The property inspection fees shall be borne by the borrower. (The fees differ according to the conformance certifying agency.)
Fees to Change Repayment Method	<ul> <li>¥5,250 (tax included) is charged per change.</li> <li>When 35- and 15-year fixed interest rates are combined, the fees are charged for each interest scheme for which the borrower expects to change the repayment conditions.</li> </ul>
Fees for Advanced Payment	[Advanced payment of total loan amount] No fees needed. [Advanced payment of partial loan amount] Fees differ according to the repayment scheme.  The amount of monthly instalments is unchanged after advanced payment and the borrowing period is shortened: ¥3,150 (tax included) Cases other than above: ¥5,250 (tax included)  *When 35- and 15-year fixed interest rates are combined, the fees are charged for each interest scheme of advanced payment.
Fund receipt	●The fund can be received in portions when construction commences (within 30%), completion of roof work (within 30%), and completion (within 30%) and final payment.  ※The amount of intermediate fund when construction commences and on completion of roof work depends on the land evaluation value by JHF.  ※The fund cannot be received in the case of loans to construct serviced rental housing for the elderly unless the housing is registered as such pursuant to Article 5.1 of the Act to Secure a Stable Supply of Elderly Persons' Housing (Law No. 26 of 2001, hereinafter referred to as the "Act on Elderly Housing".)
Loan Fee	Not needed
Compliance of Beginning of Construction	●The loan commitment may be canceled if the construction does not start by the time limit, and JHF sees no rational reason for it.
Registration of Serviced Housing for the Elderly	●To borrow loans to construct serviced rental housing for the elderly, all the units of the housing subject to the loan must be registered as such pursuant to Article 5.1 of the Act on Elderly Housing and a copy of the document confirming completion of registration shall be submitted to JHF before submitting the construction agreement on completion of the construction (or at the application to provide initial intermediate funds when fund payment is requested.) ●When borrowing loans to construct serviced rental housing for the elderly, the registration as such needs to be renewed every five years pursuant to Article 5.2 of the Act on Elderly Housing for all the housing units subject to the loan and a copy of the document confirming completion of the renewal shall be submitted to JHF immediately after the renewal until the repayment is completed.
Contract with Residents of Serviced Rental Housing for the Elderly	•When borrowing loans to construct serviced rental housing for the elderly, the contract concerning the residency of all the units of the rental housing subject to the loan shall be a building lease contract and no other type of contract can be concluded until the loan repayment is completed.
Submission of Income-Tax Returns	<ul> <li>Applicants (cosigners also included hereinafter) for loans must submit the following document to JHF every year at its request (third parties commissioned by JHF included hereinafter.) The document concerns the "applicant" and the "corporation he/she operates" when he/she is an individual and "applicant", "representative of the applicant" and "corporations operated by the applicant's representative" when it is a corporation.</li> <li>When JHF requests a survey or report on the matters, the request shall be met immediately.</li> <li>Copy of corporate financial statements (set of balance sheet, profit-and-loss statement, and statement of account items, etc.)</li> <li>Copy of income-tax returns or corporate-tax returns with receipt seal of the taxation office</li> <li>Copy of repayment schedule for any loans other than JHF loans</li> <li>Survey report on the project of the building for which the loan is provided</li> <li>Other document designated by JHF</li> <li>The above documents must be submitted to JHF also by the business operator that leases the entire building or service provider.</li> </ul>

# Product outline of Loans to Renovate Shared Parts of Condominiums [for condominium associations (in the case of Condominium Management Center Guarantee\*)]

\*To apply for this loan, it is required to be guaranteed by a guarantee institution or individuals recognized by JHF. (Visit the JHF website for details)

As of April 1, 2015

Purpose	●Fund for condominium associations to reform shared parts of condominium
Loan Amount	●Lower amount of 80% of construction cost or ¥1.5 million (¥5 million for earthquake resistant improvement work)×the number of housing units (in unit of ¥0.1 million. ¥1 million as the minimum (less than ¥0.1 million is rounded off).  Note that monthly repayment amount should be 80% or less of monthly-accumulated funds for future extensive repairs.  ※If repaying other loans at the same time, the total amount of repayment including this loan should be 80% or less of monthly-accumulated funds for future extensive repairs.  ※Visit the JHF website for details.
Repayment Period	●Between 1 year and 10 years (in unit of a year)
Interest Rate	●fixed-rate interest that is applicable at the time of application  ※Regarding the interest rate, please visit the JHF website.
Repayment Method	●Equal monthly instalments of the principal and interest or equal monthly instalments of the principal.
Mortgage	●Not needed
Guarantor	Guarantee institution that JHF recognizes (Condominium Management Center)     **Guarantee fees are requested. Visit the JHF website for details.
Fire Insurance	●Insurance and pledge are not needed.
Submission of completion report	●After the completion of the construction work, please submit the completion report on reform of shared parts to JHF.
Fund receipt	●It takes around 1 to 1.5 months after conclusion of loan agreement following the completion of the construction work.
Loan Fee	●Not needed.
Prepayment penalty	[Prepayment of all amount of loans]  ●No fees are required. [Prepayment of a part of loans]  ●Amount of fees depends the way of prepayment  · Shortening redemption period without changing the amount of monthly installment after prepayment: ¥3,150  · Others: ¥5,250



## **History of Former GHLC and JHF**

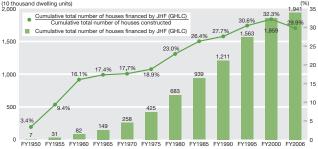
Year	Historical matter	Year	Historical matter
June 1950 March 2001 October 2003 October 2004	Establishment of the GHLC     Launch of MBS (Mortgage-backed Securities) issuance.     Launch of securitization business (Purchase Program) (the current "Flat 35 (Purchased Program)").     Launch of Securitization business (Guarantee Program)	May 2011  November 2011	Expansion of loans for recovery from disasters and loan modification for the people affected by the Great East Japan Earthquake (e.g. 0% of interest-rate for the first 5 years, a grace period for repayment, etc.)     Launch of a loan program for serviced rental housing for
June 2005	(the current "Flat 35" (Guarantee Program))  Launch of support scheme to facilitate for acquiring high-quality housing through the securitization business (Purchase Program) (the current "Flat 35S (Purchased Program)")).	December 2011	the elderly.  Expansion of interest-rate reduction for the first 5 years for housing with high energy-saving performance concerning "Flat 35S" (Δ0.3%→Δ0.7% (Δ1.0% for the disaster-affected areal) (until the end of October 2012, as a provisional measure)
July 2005 September 2006	Promulgation of JHF Law     Launch of SB (General Collateral Bonds) issuance	April 2012	Commencement of the second mid-term target period (5 years until March 2017).
April 2007	Abolition of GHLC.     Establishment of JHF     Commencement of the first mid-term target period (5 years until March 2012)	February 2015	years until meant 2017.  Expansion of interest-rate reduction for the first 5 years for housing (the first 10 years for long-life quality housings) concerning "Flat 35S" (∆0.3% → ∆0.6%) (will be terminated on the end of January 2016)
June 2009	<ul> <li>Launch of "Flat 35S" 20-year interest rate reduction (the service is currently terminated).</li> </ul>		,
February 2010	Expansion of the range of interest rate reduction in "Flat 35S" for the 10 years (Δ0.3%→Δ1.0%) until the end of September 2011, as a provisional measure).		

### (Reference) Roles Former GHLC has Played

# War II were financed by JHF (formerly Government Housing Loan Corporation; GHLC)

The achievement of former GHLC loans reached 19.41 million dwellings for 57 years from its establishment in 1950 to its closure by the end of FY2006. This accounts for approximately 30% of dwellings built after World War II.





Source: Survey by former GHLC

### **Related Data**

			FY 2012	FY2013	FY2014
	Number of application	Purchased program	116,690 houses	96,469 houses	95,796 houses
	миньегогаррисацоп	Guarantee program	482 houses	630 houses	_
"Flat 35" (Purchased program, Guarantee	Number of loans under program	er purchased	84,345 houses	72,517 houses	64,770 houses
Program)	Number of loans with Guarantee program	insurance for	222 houses	159 houses	_
	Outstanding Balance of purchased loans		9,982.7 billion yen	10,981.8 billion yen	11,639.4 billion yen
	Outstanding Balance of purchased loans with insurance		215.6 billion yen	189.9 billion yen	165.2 billion yen
Loan for rental housing (note)	Number of loan contracted		1,713 houses	5,764 houses	8,618 houses
* Accepting application for loans	Amount of loans		7.5 billion yen	52.9 billion yen	80.8 billion yen
since 2005	Outstanding Balance of loans		714.1 billion yen	670.8 billion yen	631.2 billion yen
Great East Japan Earthquake related	(Loans for recovery from the disaster) Number of loan contracted		4,503 houses	3,190 houses	2,120 houses
loans for recovery from the disaster and other loans	Outstanding Balance of lo	ans	79.5 billion yen	140.7 billion yen	183.1 billion yen
	Number of special repayment system approved cases		921cases	408cases	329cases
Outstanding loans	Number of Cases		1,614,697 cases	1,419,192 cases	1,252,351 cases
* Loans that were accepted by former GHLC before FY 2004.	Outstanding Balance of loans		16,513.5 billion yen	13,934.5 billion yen	11,814.4 billion yen

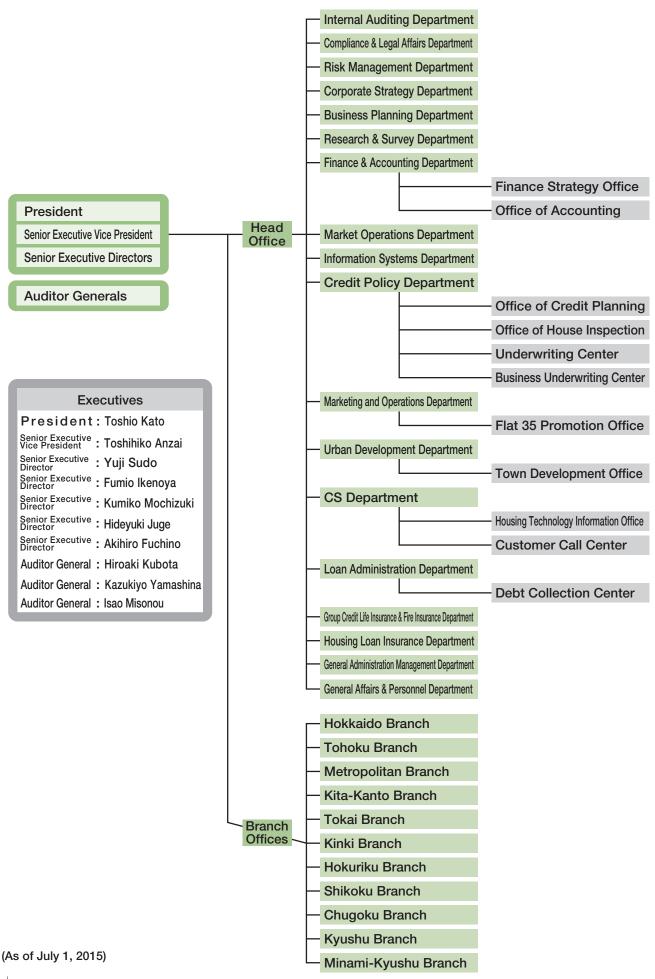
(Note) Figures of number of loan contracted and amount of loan that are shown here are calculated by number of loan contracted in the fiscal year minus number of contracts that were declined in the fiscal year (including declination of loans approved in the previous fiscal year).

As for FY 2012, the shown figures are from 5,179 houses, 46,961 million yen of which loan contracts were made minus 3,466 houses, 39,495 million yen that were declined in the fiscal year.

		FY2012	FY2013	FY2014
MBS	Amount of issuing	1,771.7 billion yen	1,494.1 billion yen	1,243.8 billion yen
	Outstanding issue	10,589.5 billion yen	10,897.4 billion yen	11,046.2 billion yen

<sup>\*</sup>Throughout this document, numbers that are smaller than money amount unit were rounded.

### **Executives and Organization Chart**



## **■ Customer Call Center**

Hours: 9:00 - 17:00

(Open every day except national holidays and around the New Year period)

• For consultation on Flat 35, JHF loans, and technical criteria:

For consultation on loans for disaster relief, etc.:
 Dedicated Support Line for Disaster Victims

\*If you cannot access the above line (from PHS, international call, etc), please call the following number (regular call rate)

TEL: +81-(0)48-615-0420

## **■** JHF website

http://www.jhf.go.jp

## **Head Office and Regional Offices**

(As of July 1, 2015)

JHF Offices	Address	Phone Number
Head Office	1-4-10 Koraku, Bunkyo-ku, Tokyo 112-8570	+81-(0)3-3812-1111 (operator)
Hokkaido Branch	13-3-13 Kita 3-jo Nishi, Chuo-ku, Sapporo-shi 060-0003	+81-(0)11-261-8301 (operator)
Tohoku Branch	1-3-18 Katahira, Aoba-ku, Sendai-shi 980-0812	+81-(0)22-227-5012 (operator)
Metropolitan Branch	1-4-10 Koraku, Bunkyo-ku, Tokyo 112-8671	+81-(0)3-5800-9300 (operator)
Kita-Kanto Branch	1-8-8 Chiyoda-cho, Maebashi-shi 371-8588	+81-(0)27-232-6170 +81-(0)27-232-6665
Tokai Branch	3-20-16 Shinsakae, chikusa-ku, Nagoya-shi 464-8621	+81-(0)52-263-2934 (operator)
Kinki Branch	4-5-20 Minami-Honmachi, Chuo-ku, Osaka-shi 541-8546	+81-(0)6-6281-9260 (operator)
Hokuriku Branch	Kanazawa Chuo Bldg., 4-12 Marunouchi, Kanazawa-shi 920-8637	+81-(0)76-233-4251 (operator)
Shikoku Branch	2-10-8 Ban-cho, Takamatsu-shi 760-0017	+81-(0)87-825-0621 (operator)
Chugoku Branch	8-3 Moto-machi, Naka-ku, Hiroshima-shi 730-0011	+81-(0)82-221-8694 (operator)
Kyushu Branch	4-1-37 Tenjin, Chuo-ku, Fukuoka-shi 810-8657	+81-(0)92-722-5018 (operator)
Minami-Kyushu Branch	2-16-11 Suizenji, Chuo-ku, Kumamoto-shi 862-0950	+81-(0)96-387-3701 (operator)



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