## **Product Outline**

#### Product Outline of Flat 35 (Purchase Program)

Those aged less than 70 at the time of application (if the two-generation loan repayment scheme (there are certain requirements) is applied, this loan applies also to people aged 70 years and over).
Those who have Japanese nationality, the right of permanent residency in Japan, or a special permanent residence status.
Those fulfil the standard of the ratio of total repayments on all loans\* to annual income (the annual DTI (debt to income ratio)) as described in the following table (income may be combined). Less than 4 million ven Annual income 4 million ven or more Standard 30% or less 35% or less Application requirements \* Not only the Flat 35, all loans include other housing, cars, education and credit-card loans (including cash advances and purchases of goods by payment in installments) (including loans of the co-borrowers, if any). • If the house or its lot subject to loan is co-owned, the applicant must retain a certain portion of the ownership of the property. (Note 1) In principle, previous year income will be applied to yearly income (between January and December 2017 in the case of FY 2018) and the below amount stated in the official certificate will be applied: ①For those with only salary income, amount of salary income 2 For those other than the above, amount of net incomes (a total income from business, real estate, interest, dividend income, and salary income) (Note 2) The number of applicants is limited to two people, including the co-borrower. Constructing / purchasing of a new home or purchasing of an existing home for occupation by the applicant or relatives \* A second house or home in which a borrower's relative will reside is also eligible (certain requirements will be applied). Purpose of the loan Houses that satisfy the technical criteria set by JHF
 Houses having either of the following floor area:\*1 70 m<sup>2</sup> or more Detached house, town house including semi-detached house and flat\*2 Apartment complex (condominium and similar) 30 m<sup>2</sup> or more In the case of a multipurpose house such as house with retail space, the floor area of the residential space must be larger than that of the non-residential House eligible for loan space (shop, office, etc.). Town house including semi-detached houses: an architectural style other than a condominium style (a building where two or more houses share corridors. \* 2 stairs, halls, etc.) that has a row of two or more houses sharing side walls. Flat: an architectural style other than apartment complex which has two or more stories with separate house on each floor. Costs of housing construction (including land purchase cost for a house, if loan for such cost is desired) or a house having a purchase price of 100 million yen or less (including consumption tax). No requirement on the size of land for the house 1 to 80 million yen (in increment of 10 thousand yen), provided that the total LTV (loan to value) ratio is 100% or less of construction cost\*1 or purchase value (excluding costs for the nonresidential space\*2) \*1 If applicant desires to borrow for land acquisition cost, such cost may be included. Amount of the loan \*2 Nonresidential space such as stores or offices, etc. is not eligible for lending. 15 years (10 years if the applicant and/or a co-borrower is aged 60 and over) or longer and shorter than ① or ② below (increment: 1 year)
10 80 years minus the age\*1.2 of the applicant at the time the application is filed (rounded up to the nearest year)
1 If there is a co-borrower who uses over 50% of his/her income for debt repayments, the loan term shall be based on the age of whichever is higher between that of the applicant and that of the co-borrower. \* 2 If the two-generation loan repayment scheme is applied (there are certain requirements), the loan term shall be based on the age of the successor regardless Loan term of any co-borrower (2) 35 years (Note 1) The loan is not eligible if either 🛈 or 🗵 is less than 15 years (10 years if the applicant and/or a co-borrower is aged 60 and over) (Note 2) Customers who have selected a loan of 20 years or less cannot change the period to 21 years or more during the repayment period. Fixed rate for the entire period\*1 • The loan interest rate differs according to loan term (20 years or below, or 21 years or longer), loan-to-value ratio (90% or lower, or over 90%), and the type of group credit life insurance. 1 Includes interest rate reduction period applied Flat 35 S, Flat 35 Renovation, Flat 35 Childrearing Support Type, and Flat 35 Regional Vitalization Type.
 \*2 Loan-to-value ratio is calculated applying the following formula: Borrowing amount of Flat 35 Loan-to-value ratio = Loan interest \*3 Even if the borrower is not using group credit life insurance due to health-related reasons or other circumstances, Flat 35 may be applied. \*4 Different loan interest rates may apply between different financial institutions. Information is available at financial institutions and on Flat 35 website (www flat35.com). \*5 The interest rate on the date of disbursement will be applied, not the interest rate on the date of application. The disbursement date shall be determined by the financial institution \*6 Some financial institutions offer the same loan interest rate regardless of the loan term and the loan-to-value ratio. Monthly principal and interest equal repayment or monthly principal equal repayment can be selected. Recipients may choose to repay with bonuses every six months to the limit of 40% of the loan and in the unit of 10,000 yen. Amortization JHF holds a first-lien mortgage on the house and its land to which the loan is provided. Collateral (Note) Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower. Guarantor Not required. If the customer is covered by group credit life insurance, an unexpected event occurred to the customer will be covered by the insurance claims payable to JHF and Group credit life insurance applicable to loan repayment, which forgives obligation of repayment under Flat 35 thereafter. (Note) Even if the borrower is not using group credit life insurance due to health-related reasons or other circumstances, Flat 35 may be applied. • Customers are required to be covered by fire insurance until the final repayment of the loan (either a fire insurance provided by nonlife insurance company or mutual aid fire insurance stipulated by laws is applicable) for the house where the loan is applied. • Fire damage to the house must be indemnified The insured amount must be equal or higher than the outstanding loan amount\*1 • Insurance period, payment method of fire insurance premiums and handling of the pledge\*2 against the fire insurance claims vary by the financial institution offering the loan. Fire insurance \*1 If the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied. \* 2 In the case a pledge against fire insurance claim is established, insurance claims will be paid by the insurance company to JHF prior to the owner of the building. (Note 1) A fire insurance premium shall be paid by the customer (Note 2) Customer must confirm the requirement of fire insurance with financial institutions to which the customer applied. Handling charges<sup>\*1,2</sup> differ between loan offering financial institutions. Handling charges of the loan Fees for the inspection Different institutions/experts that certify suitability impose different fees for inspecting properties.\*2 Information on handling charges is available at financial institutions and on the Flat 35 website (www.flat35.com). of the property \*2 Handling charges and property inspection fees shall be paid at the expense of the customer. Not required. Guarantee fee and prepayment fee (Note) When the loan is prepaid partially, the payment shall be made on the monthly payment day. In addition, the amount of prepayment shall be 100,000 yen or more when paid using "Su My Note" (Internet Service for customers), or 1,000,000 yen or more when paid at counters of financial institutions.

% Please note that loan applications may be rejected depending on the results of underwriting conducted by the originating financial institution or by JHF. In addition, if loan-to-value ratio exceeds 90%, JHF will conduct underwriting focusing more on repayment certainty and other matters.

As of April 1, 2018

Appendix

#### Product Outline of Flat 35 (Purchase Program) (Refinance)

As of April 1, 2018



\* Please note that the loan application may be rejected according to the results of underwriting conducted by the originating financial institution or by JHF.

#### Product Outline of Loans for Recovery from Disasters (Great East Japan Earthquake)

or Individuals]	As of April 1, 201		
Purpose	<ul> <li>Building, purchasing or repairing of house for occupation by the applicant or relatives whose house was damaged by the disaster</li> <li>※Applicable to house to be leased to people affected by disasters.</li> <li>※Not applicable to refinance housing loans.</li> </ul>		
Amount of the loan	<ul> <li>The lower amount of the total of each required amount or the total of each below loan limit (in increment of ¥100,000, at least ¥100,000)</li> <li>Obstituction</li> <li>Obstituction</li> <li>Obstituction funct)</li> <li>Y16.5 million <sup>Plow 1</sup> (and acquisition funct)</li> <li>Y4.4 million <sup>Plow 1</sup> (and acquisition funct)</li> <li>Y4.5 million.</li> <li>YL of million <sup>Plow 1</sup> (and acquisition funct)</li> <li>YE ot a fixed-term leasehold of land meeting certain condition is also eligible for the loan, however, the basic loan amount (and acquisition funct) at y4.5 million.</li> <li>The total of basic loan amount (and acquisition funct) and basic loan amount (and acquisition funct) as valiable only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and leveling funct) is available only if the basic loan amount (and leveling funct) is available only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and acquisition funct) is available only if the basic loan amount (and acquisition funct) is valiable only if the basic loan amount (and acquisition funct)</li></ul>		
	(relocation fund) :¥4.4 million (Note 1) (and leveling fund) :¥4.4 million (Note 1) (and leveling fund) :¥4.4 million (Note 1) (Note 1) If the applicant borrows both the basic loan amount (relocation fund) and the basic loan amount (land leveling fund) :¥2.3 million (Note 2) (Note 1) If the special additional amount (and leveling fund) can be borrowed for the amount exceeding the basic loan amount (land leveling fund). *The basic loan amount (land leveling fund) can be borrowed for the amount exceeding the basic loan amount (land leveling fund). *The basic loan amount (land leveling fund) can be borrowed for the amount exceeding the basic loan amount (land leveling fund). *The basic loan amount (repair fund) is applicable to extension work and gate repairs those conducted along with the repair of the damaged housing part. *The basic loan amount (land leveling fund) and special additional amount (land leveling fund)) are available for removing accumulated soil, cut earth, earth fill, or retaining wall construction, etc., those conducted along with the repair of the basic loan amount (relocation fund) can be borved for the basic loan amount (lead leveling fund). *The basic loan amount (lead leveling tund) and special additional amount (land leveling fund) are available for removing accumulated soil, cut earth, earth fill, or retaining wall construction, etc., those conducted along with the repair of the basic loan amount (relocation fund) can be jointly borrowed if the basic loan amount (repair fund) is applicable. *The basic loan amount may be reduced for those who receive subsidies for housing repair from dis applicable.		
Repayment period	<ul> <li>The loan application may be rejected or the loan amount may not meet applicant's expectation according to the result of underwriting.</li> <li>The maximum repayment period is the shorter of ① or ② below (one-year units).</li> <li>Maximum repayment period following the application category and structure of the house</li> <li>Construction or purchase of new house</li> <li>Fireproof, semi-fireproof, wooden (with durability): 35 years,</li> <li>wooden (ordinary): 25 years</li> <li>Purchase of an existing house or condominium: 35 years</li> <li>Existing house or condominium: 25 years</li> <li>Repair: 20 years</li> <li>Repair: 20 years</li> <li>The principal repayment deferment period (payment of interest only) can be set for up to five years (one-year units) from the date of execution of the loan agreement for building or purchasing a house whereas the repayment period will be extended for such deferment period. The principal repayment deferment period (payment of interest only) can be set for up to five years (one-year units) from the date of execution of the loan agreement for vibiding or purchasing a house whereas the repayment period will be extended for such deferment period. The principal repayment deferment period the date.)</li> <li>Whatimum repayment period based on age</li> <li>80 years old minus the higher of the age of applicant or combined-income bearer, <sup>[Note]</sup> (rounded up to the total combined income.)</li> </ul>		
Interest rate	<ul> <li>Fixed interest rate (entire-term)</li> <li>The interest rate on the day of application will be applied.</li> <li>*As the basic loan interest increases in stages, monthly repayment increases after elapse of initial five years and ten years (only elapse of initial five years applies in case of repair.)</li> <li>*Check the latest loan interest rate at JHF's website, etc.</li> </ul>		
Collateral	<ul> <li>JHF holds a first-lien mortgage on the house and it's land to which the loan is provided in principle.</li> <li>However, registration of a mortgage is unnecessary in the case where the loan amount is 3 million yen or less, and so forth.</li> <li>*Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.</li> </ul>		
Fire insurance	<ul> <li>Customers are required to place fire insurance coverage on the loan purposed house until the final repayment of the loan (either a fire insurance provided by nonlife insurance company or mutual aid fire insurance stipulated by laws).</li> <li>Fire damage to the house must be indemnified.</li> <li>The insured amount must be equal or higher than the outstanding loan amount.*</li> <li>* If the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied.</li> <li>*A fire insurance premium shall be paid by the customer.</li> </ul>		
Guarantor	Not required(A guarantor is required if the disaster-recovery loan is applied to house to be leased to disaster affected people).		
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Handling	Handling charges, fees to modify repayment method, and fees for early repayment are not required.		

### Product Outline of Housing Loans for Recovery from Disasters (For the General Public)

or Individuals]	As of April 1, 2		
Purpose	<ul> <li>Building, purchasing or repairing of house for occupation by the applicant or relatives whose house was damaged by the disaster</li> <li>Applicable to house to be leased to people affected by disaster.</li> <li>Not applicable to refinance housing loans.</li> </ul>		
Amount of the loan	The lower amount of the total of each required amount or the total of each below loan limit (in increment of ¥100,000, at least ¥100,000). Basic loan amount (construction fund) :: ¥16.5 million <sup>Mexe 1</sup> (land acquisition func) :: ¥3.4 million (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant lives with an affected relative, leve together in a newly built house. (Note 1) If the applicant data acquisition fund) and special additional amount (construction fund) is applicable. (** The total of basic loan amount (and acquisition fund) and basic loan amount (construction fund) is applicable. (** The basic loan amount fland acquisition fund) and basic loan amount (construction fund) is applicable. (** The basic loan amount fland leveling fund) are individually limited to the required cost amount. (** The basic loan amount fland leveling fund) is available for removing accumulated soil, earth out, earth fill, or retaining wall construction, etc., those conducted along with the applicant of the assister. (** The basic loan amount fland leveling fund) is available for removing accumulated soil, earth out, earth fill, or retaining wall construction, etc., those conducted along with the applicant additional amount (purchase fund) : '* 26.2 million <sup>Mexe 1</sup> , Mexe 2) (** Purchase (** Decisa) additional amount (purchase fund) : '* 26.2 million <sup>Mexe 1</sup> , Mexe 2) (** Special additiona		
Repayment period	<ul> <li>The maximum repayment period is the shorter of ① or ② below (one-year units).</li> <li>①Maximum repayment period following the application category and structure of the house</li> <li>◆Construction or purchase of new house</li> <li>Fireproof, semi-fireproof, wooden (with durability): 35 years</li> <li>• wooden (ordinary): 25 years</li> <li>◆Purchase of an existing house or condominium: 35 years</li> <li>• Existing house or condominium: 25 years</li> <li>◆Repair: 20 years</li> <li>* The principal repayment deferment period (payment of interest only) can be set for up to three years (one-year units) from the date of execution of the loa agreement for building or purchasing a house whereas the repayment period will be extended for such deferment period. The principal repayment deferment period (payment of interest only) can be set for up to three years (one-year units) from the date of execution of the loa agreement for building or purchasing a house whereas the repayment period will be extended for such deferment period. The principal repayment deferment period will be extended for such deferment period in the payment deferment period will be extended for such deferment period will be made).</li> <li>@Maximum repayment period based on age</li> <li>80 years old minus the higher of the age of applicant or combined-income bearer. <sup>(Note)</sup> (rounded up to the nearest year)</li> <li>(Note) Only anglicable if more than 50% of the income of the combined-income bearer.</li> </ul>		
Interest rate	(Note) Only applicable if more than 50% of the income of the combined-income bearer is applied to the total combined income.  Fixed interest rate (entire-term)  The interest rate on the day of application will be applied.  Check the latest loan interest rate at JHF's website, etc.		
	JHF holds a first-lien mortgage on the house and its land to which the loan is provided in principle. However, registration of a mortgage is unnecessary in the case where the loan amount is 3 million yen or less, and so forth.		
Collateral	*Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.		
Collateral Fire insurance	<ul> <li>*Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.</li> <li>Customers are required to place fire insurance coverage on the loan purposed house until the final repayment of the loan (either a fire insurance provided by nonli insurance company or mutual aid fire insurance stipulated by laws).</li> <li>Fire damage to the house must be indemnified.</li> <li>The insured amount must be equal or higher than the outstanding loan amount.*</li> <li>* If the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applie</li></ul>		
	<ul> <li>Customers are required to place fire insurance coverage on the loan purposed house until the final repayment of the loan (either a fire insurance provided by nonli insurance company or mutual aid fire insurance stipulated by laws).</li> <li>Fire damage to the house must be indemnified.</li> <li>The insured amount must be equal or higher than the outstanding loan amount.*</li> <li>* If the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard, the evaluation amount shall be applied in the loan amount exceeds the amount (evaluation amount) calculated by the nonlife insurance company applying its evaluation standard.</li> </ul>		

#### Product Outline of Urban Development Loans (Short-Term Project Loan)

As of April 1, 2018

uppet         control to compation and frameworking of the status als and thor space.           BigBibs borrow         endeddeding status also also also that a	Types of town development loan		Construction and purchase monies
			Business monies required by condominium rebuilding associations and others during the process of business designing and planning and construction completion and transfering of the retained site and floor space
Answerierrent	Eligible	e borrower	Individual or small to medium-sized corporations or associations implementing reconstruction business (urban redevelopment associations, associations of disaster prevention area development, condominium rebuilding associations and others.)
Interaction	Area requirement		① The area shall be a residential, commercial or semi-industrial area.
Amount If the Num         Description Improvement (and the Num)         Other and purposes (and the Num)         Description (and the Num)         Other and the purpose (and the Num)           Intersect: Table Num (and the Num)         Intersect: (and the Num)			<ul> <li>Condominium rebuilding business</li> <li>Joint rebuilding business</li> <li>Joint rebuilding business</li> <li>Rental structure rebuilding business</li> <li>Comprehensive designed and coordinated rebuilding business</li> <li>Rebuilding business to comply with district plan and others</li> <li>[Structural requirement] The businesses must meet all the following conditions. Visit the JHF website for details.</li> <li>The ratio of total area of the residential portion must exceed 50 percent of the total building area.</li> <li>The building must be either a fireproof or semi-fireproof structure.</li> <li>More than 50 percent of the legal floor-area ratio must be used.</li> <li>The floor area per residential unit must be 30m<sup>2</sup> or more and 280m<sup>2</sup> or less.</li> </ul>
Maximum (section)              • 10% of the singleb basines cost (Press note that the result may not mote sequectation due to underwriting) of JHF and the result of underwriting).            Interest-train (refer              • 10%              • 0.5% • 10%              • 10% <t< td=""><td></td><td></td><td></td></t<>			
Interest interest         S The interest rate is reviewed every month. The rate above is as of April 1, 2019. Write built Puessahe for the latest interest rate on the day of referencing, the interest rate on the day of referencing. The interest rate on the day of referencing the interest rate on the day of referencing. The interest rate on the day of the second half of April in next ficeal year the date of the second half of April in next ficeal year when the next loan is seculed.           Lean repure maturity         IP the date is within two years of completion of the building and designated by JHF upon consultation with JHF in accordance with the assignment consumption to its calculated by JHF upon consultation with JHF in accordance with the assignment interest its applicable to another upon the repurpent date designated by JHF upon consultation with JHF in accordance with the assignment interest.           Lean repurpent maturity         The date is within two years of completion of the seles on the sales price of the housing unit eligible for the loan clease price on upon the accordance with the assignment interest.           Lean repurpent maturity         The approximation of the seles and the sales price of the housing unit eligible for the loan clease price on upon the accordance with the assignment interest.           Lean repurpent maturity         The approximation of the seles and the sale of the second half of Appli in accordance with the second with the approximation of the seles and the second half of Appli in accordance with the second with the loan rate of the second half is an anound to the total seles price of housing units (consumption tax included) subject to the loan the price and the second half of Appli in accordance with the price and the second half is an anound to the total seles price of housing units (consumpti	or the loan		
Interest- rate         Interest- rate         The interest-rate applicable to individual loans applies from the time of loan's execution up of enfancing, the interest rate applies from the enfancing date until the date of the second half of April in next fiscal year when the next loan is executed.           Lean repsyment matury         The date is within two years of completion of the building and designated by JHF in accordance with each business.           Lean repsyment matury         The date is within two years of completion of the building and designated by JHF in accordance with each business.           Lean repsyment matury         The date is within two years of completion of the building and designated by JHF in accordance with each business. The repayment amount is calculated by JHF bused on the sales price of the housing unit eligible for the loan (sales price requires JHF's approved the busines). The repayment amount is calculated by JHF bused on the sales price of the housing unit eligible for the loan (sales price requires JHF's approved the busines). The repayment trato calculation method: The busines sole.           Lean repsyment method         The repayment ratio calculation in the business. The repayment ratio calculation method: The business balance is the sales price of housing units logical to business the name to business balance is the sales price of housing units (consumption tax included) subject to the loan when JHF approved the business plan.           Lean repsyment ratio is the ratio of repsyment ratio is the ratio of the business plan.         The repsyment ratio is the ratio of the sales price of housing units (consumption tax included) subject to the loan when JHF approved the business plan.           Lean repsyment ratio is the ratio of r			
<ul> <li>The principal and interest are repaid on the repayment data degrated by JHF upon consultation with JHF in accordance with the assignment content and the repayment table. Succeed the housing unit alighte for the loan (sales price requires JHF's approval and consumption tax is included) multiplied by the repayment ratio "and unit alighte for the loan (sales price requires JHF's approval and consumption tax is included) multiplied by the repayment ratio "actualized as follows. Contact JHF for details.</li> <li>-Repayment ratio "and the number of units sold." ***</li> <li>Unit 30% of housing units sold.****</li> <li>Unit 30% of housing units (consumption tax included) subject to the loan are sold in principle, is necronal to the total JHF's loan amount to HF to the sales price of housing units (consumption tax included) subject to the loan are sold in principle, is necronal to the total JHF's loan amount to HF to the sales price of housing units (consumption tax included) subject to the loan are sold in the repayment ratio is 100% when the loan ratio is 75% or more and the repayment ratio is amowith the loan ratio is below 50%.</li> <li>The payment ratio is the ratio of the total JHF's loan amount to HF to the sales price of housing units (consumption tax included) subject to the loan ratio is below 50%.</li> <li>The principal and interest are payment ratio.**</li> <li>The principal and interest are be payement ratio is repayment ratio is repayment ratio is repayment ratio is</li></ul>			The interest rate applicable to another refinancing applies until the date of the second half of April in next fiscal year when the next loan is
Loan repayment method              Condition of the site and floor space retained under the business.            Loan repayment mice calculation methods               Site bits calculated as follows.             Contact JHP for details.            Loan repayment mice calculation methods               Site bits calculated as follows.               Contact JHP for details.            Loan repayment mice calculation methods               Site bits calculated as follows.               Contact JHP for details.                 Contact JHP for details.               Site bits calculated as follows.               Contact JHP for details.                 Loan repayment mice calculated as follows.               Contact JHP for details.               Contact JHP for details.                 Loan repayment method               Site bits calculated as follows.               Contact JHP for details.                 Loan repayment method               Site bits calculated as follows.               Contact JHP for details.                 Loan repayment mice calculated as follows.               Contact JHP for details.               Contact JHP for details.                 Loan contract form               Din price pain differea (anon grace retain	Loan repay	ment maturity	• The date is within two years of completion of the building and designated by JHF in accordance with each business.
repayment resource       • The sales proceeds of the site and noor space retained by the business execution body, settlement money of right holders due to noor increase, subsidies, and others.         Loan contract form       • Promissory note         Collateral       • The first ranked mortgage will be set on the building and the first pledge and assignment security right and others shall be imposed on the claims of the business executing body for UHF. Different case may apply according to each business. Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.         Guarantor       • Following loan underwriting, the borrower may be required to obtain a guarantor having sufficient guarantee capacity. * An individual can be the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual. * If a corporation is the joint guarantor, guarantees from guarantee agencies (Note) approved by JHF at the time of application can be applied in addition to guarantee by an eligible corporation. * A guarantee fee must be paid to a guarantee agency.         Building technical requirement       • The building needs to be inspected (design inspection and on-site completion inspection) for conformance with the technical requirements stipulated by JHF. * The building needs to be inspected by a conformance certifying agency. * Inspection fees must be paid by customers (fees differ between the conformance certifying agencies).         Fire insurance       • The building will require fire insurance at the discretion of JHF. (The first ranked pledge is set on the claim right of insurance money at the discretion of JHF.) * Fire insurance premiums shall be paid at the customer's expense.	Loan repayment method		<ul> <li>condition of the site and floor space retained under the business.</li> <li>The repayment amount is calculated by JHF based on the sales price of the housing unit eligible for the loan (sales price requires JHF's approval and consumption tax is included) multiplied by the repayment ratio <sup>®</sup> calculated as follows. Contact JHF for details.</li> <li><repayment calculation="" method="" ratio=""></repayment></li> <li>Repayment ratio <sup>®</sup> shall be calculated as follows in principle, in accordance with the loan ratio <sup>®</sup> and the number of units sold. <sup>®</sup> a <sup>®</sup> 4</li> <li>① Until 30% of housing units subject to the loan are sold In principle, "50% + (Ioan ratio (§) – 50%) × 2"</li> <li>② After 30% of housing units subject to the loan are sold In principle, same with the loan ratio (§) – 50%) × 2"</li> <li>③ After 30% of housing units subject to the loan are sold In principle, same with the loan ratio of repayment amount to JHF to the sales price of housing units (consumption tax included) subject to the loan when JHF approved the business plan.</li> <li>※ 2 The loan ratio is the ratio of repayment amount to JHF to the sales price of housing units (consumption tax included) subject to the loan when JHF approved the business plan.</li> <li>※ 3 The repayment ratio is the ratio of the total JHF's loan amount to the total sales price of housing units (consumption tax included) subject to the loan ratio is below 50%.</li> <li>※ 4 If concern over repayment is minimal, such as the debt guarantee company is in good financial condition or another collateral is provided and others, the loan ratio can be same with the repayment ratio.</li> <li>The principal and interest are to be paid in lump-sum on the date in April designated by JHF each year. If lump-sum repayment is not possible because the business term exceeds the repayment date, the promisory note can be renewed on the repayment date for refinancing and extend the borrowing. When refinancing on the repayment date, the loan sall be first repaid by the loan based on the loan commitment o</li></ul>
Collateral <ul> <li>The first ranked mortgage will be set on the building and the first pledge and assignment security right and others shall be imposed on the claims of the business executing body for JHF.             <ul> <li>Different case may apply according to each business. Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.</li> </ul> </li> <li>         Guarantor         <ul> <li> <ul> <li>Following loan underwriting, the borrower may be required to obtain a guarantor having sufficient guarantee capacity.                 <ul> <li>X=An individual can be the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual.</li></ul></li></ul></li></ul></li></ul>		repayment	• The sales proceeds of the site and floor space retained by the business execution body, settlement money of right holders due to floor increase, subsidies, and others.
Collateral       of the business executing body for JHF. Different case may apply according to each business. Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.         Guarantor       Following loan underwriting, the borrower may be required to obtain a guarantor having sufficient guarantee capacity. ** An individual can be the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual. ** If a corporation is the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual. ** If a corporation is the joint guarantor guarantees from guarantee agencies (Note) approved by JHF at the time of application can be applied in addition to guarantee fee must be paid by curantees agency.         Building technical requirement       The building needs to be inspected (design inspection and on-site completion inspection) for conformance with the technical requirements stipulated by JHF. ** The building needs to be inspected by a conformance certifying agency. ** Inspection fees must be paid by customers (fees differ between the conformance certifying agencies).         Fire insurance       •* The building will require fire insurance at the discretion of JHF. (The first ranked pledge is set on the claim right of insurance money at the discretion of of JHF.) ** Fire insurance premiums shall be paid at the customer's expense.         Fees to change repayment       • Not required	Loan co	ontract form	
Guarantor       ** An individual can be the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual.         Window Stream       ** If a corporation is the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual.         Building technical requirement       ** If a corporation is the joint guarantee agency.         Building technical requirement       •The building needs to be inspected (design inspection and on-site completion inspection) for conformance with the technical requirements stipulated by JHF.         Fire insurance       •The building will require fire insurance at the discretion of JHF. (The first ranked pledge is set on the claim right of insurance money at the discretion of of JHF.).         ** Fire insurance       •Not required.	Collateral		of the business executing body for JHF. Different case may apply according to each business. Fees for registering the mortgage (registration license tax, compensation for judicial scrivener,
Building technical requirement       ** The building needs to be inspected by a conformance certifying agency. ** Inspection fees must be paid by customers (fees differ between the conformance certifying agencies).         Fire insurance       • The building will require fire insurance at the discretion of JHF. (The first ranked pledge is set on the claim right of insurance money at the discretion of JHF.) ** Fire insurance premiums shall be paid at the customer's expense.         Fees for partial advanced payment       • Not required.	Guarantor		<ul> <li>An individual can be the joint guarantor only if the applicant is a corporation and the corporation is operated by such individual.</li> <li>If a corporation is the joint guarantor, guarantees from guarantee agencies (Note) approved by JHF at the time of application can be applied in addition to guarantee by an eligible corporation.</li> </ul>
Fire insurance       of JHF.)         ** Fire insurance premiums shall be paid at the customer's expense.         Fees for partial advanced payment       • Not required.         Fees to change repayment       • Not required.			
payment         •Not required.           Fees to change repayment         •Not required.	Fire insurance		
			Not required.
	Fees to change repayment condition		Not required.

The application may be declined or the requested loan amount may be reduced due to result of underwriting and if repayment is deemed unsure, although above conditions are met. (Note) The guarantee agencies approved by JHF as of April 1, 2018, and their fees are listed below:

 Metropolitan Housing Corp. and Public Corporation for Housing Improvement and Development: 1% of Ioan amount p. a. (paid annually)
 Urban Renewal Association of Japan: 0.2 to 0.75% of Ioan amount p. a. (paid annually) (Other requirements apply for guarantee.)

# Product Outline of Loans for Construction of Rental Housing

As of April 1, 2018

	As of April 1, 201
Amount of the loan	<ul> <li>Up to 100% of the construction cost required under the business eligible for the loan (in units of ¥100,000)</li> <li>% Please note that the result may not meet expectation due to the result of underwriting by JHF.</li> <li>% The loan amount may be reduced by the amount of received subsidies and others applicable to housing construction and payable from national or municipal governments and others.</li> </ul>
Loan period	<ul> <li>Within 35 years (in one-year units)</li> <li>※ A one-year principal repayment deferment period (payment of interest only) can be applied from the date of loan execution for loans for serviced rental housing construction for the elderly. (The repayment period will not be extended.)</li> </ul>
Interest rate	<ul> <li>Four types of interest rate apply depending on the choice of 35-year fixed or 15-year fixed interest rates and applying restricted repayment method or not.</li> <li>The interest rate differs depending on the interest type.</li> <li>The interest rate is determined on the end of two months following the month when the application was submitted.</li> <li>** The interest rate types cannot be changed after application.</li> <li>** If the applicant chooses a 15-year fixed interest rate, the interest rate is renewed 15 years after concluding the contract. The interest rate for the remaining repayment period is fixed after renewal, while the available fixed interest rate term longer than the remaining loan period will apply as the remaining fixed interest rate term. However, if the borrower requests and pays fees before the prescribed deadline, the rate for the fixed interest rate period may be applied.</li> <li>In such case, interest rate will be renewed after the end of the fixed interest rate period.</li> <li>** Both 35-year fixed interest rate and 15-year fixed interest rate.</li> </ul>
Repayment method	• Equal monthly instalments of the principal and interest or equal monthly instalments of the principal.
Collateral	<ul> <li>JHF holds a first-lien mortgage on the house and its land to which the loan is provided.</li> <li>※ If the title to the land is ordinary leasehold, general fixed-term leasehold, fixed-term leasehold for business or leasehold with special agreement for building transfer, JHF holds a first-lien pledge on the registered leasehold.</li> <li>※ If the title to the land is surface right, JHF holds a first-lien mortgage on the registered surface right.</li> <li>※ Another collateral may be required in addition to the building and its land subject to the loan according to the evaluation of the land and the building and underwriting of planned of income and expense and others.</li> <li>※ Fees for registering the mortgage (registration license tax, compensation for judicial scrivener, etc.) shall be paid by the borrower.</li> </ul>
Guarantor	<ul> <li>The borrower must obtain an individual (limited to the operator of the corporation when the applicant is a corporation) or corporation having sufficient guarantee capacity as a joint guarantor</li> <li>The applied joint guarantor may be rejected after the underwriting of JHF.</li> <li>If a corporation is the joint guarantor, guarantee from guarantee agencies approved by JHF at the time of application can be applied in addition to guarantee by a corporation. (A guarantee fee is required separately to use a guarantee agency. The guarantee agency may decline the request after its underwriting. See the reference attached to the end of the Guide to Loans for Rental Housing for the names of the guarantee agencies approved by JHF.</li> <li>No joint guarantor is required in the case of use of loans to construct serviced rental housing for the elderly (communal facility type).</li> </ul>
Fire insurance	<ul> <li>Customers must have fire insurance provided by nonlife insurance company or mutual aid fire insurance stipulated by laws, until the end of repayment of the loan.</li> <li>※ Fire insurance premiums shall be paid at the customer's expense.</li> </ul>
Property inspection	<ul> <li>The building needs to have design and completion site inspections by a conformance certifying agency.</li> <li>The property inspection fees shall be paid by the borrower. (The fees differ between the conformance certifying agencies.)</li> </ul>
Handling charges	• Loan fees, fees to change repayment method, and fees for advanced repayment are not required.
Advance repayment restriction system	• If the borrower chooses to apply restricted repayment method and repays all or part of the loan within 10 years from the execution date of the contract, the borrower is required to pay "5% of the repayment amount" in addition to interest, as an advanced repayment penalty.
Receiving the monies	<ul> <li>Intermediate monies can be received upon construction commencement<sup>*1</sup> (up to 30% of the total loan amount<sup>*2</sup>), completion of roof work (up to 30% of the total loan amount, while the cumulative total adds up to 60%<sup>*2</sup>), and completion (up to 30% of the total loan amount, where the cumulative total adds up to 90%<sup>*3</sup>).</li> <li>*1 For urban development loans (funding for long-term construction), commencement of removal work will be deemed as the start of construction.</li> <li>*2 The amount of intermediate loans at the construction commencement and completion of roof work may be limited to the land value determined by JHF.</li> <li>*3 Applicable if the guarantee agency is applied. If guarantee agency is not applicable, the amount will be must be 20% of the total loan amount, while the cumulative total adds up to 80%.</li> <li>*4 If a guarantee by a guarantee agency is applicable, the guarantee fee will be deducted at the time of receipt of the first intermediate monies. If the Intermediate monies are not drawn down, the guarantee fee will be deducted at the time of the receipt of funds after the conclusion of the loan and mortgage establishment agreement.</li> <li>*5 Accrued interest beginning from the draw down of the previous intermediate monies will be deducted from the loan amount when receiving 2nd intermediate loan and thereafter.</li> <li>*6 The monies cannot be drawn down for loans to construct serviced housing for the elderly until the housing is registered as such pursuant to Article 5.1 of the Act to Secure a Stable Supply of Elderly Persons' Housing (Law No. 26 of 2001, hereinafter referred to as the "Act on Elderly Housing".)</li> </ul>
Compliance of beginning of construction	• The loan commitment may be canceled if the construction does not start by the scheduled construction start year and month, and if JHF finds no rational reason for the delay.
Registration of serviced housing for the elderly	<ul> <li>All of the units of houses related to the business of serviced housing for the elderly must be registered under "registration of serviced housing for the elderly" as such pursuant to Article 5.1 of the Act on Elderly Housing, if the loan is applied.</li> <li>※ Registration must be completed before procedures to receive monies (or before procedures to receive the first intermediate monies, if intermediate monies are requested), and a document confirming completion of registration needs to be until to JHF.</li> <li>※ Throughout the loan period (until completion of repayment), registration needs to be renewed every five years under the Act on Elderly Housing and a document confirming completion of the renewal must be submitted to JHF's offices located in the sales area.</li> </ul>
Contract with residents of serviced housing for the elderly	• Contracts required for residency within units of rental housing eligible for loans applicable to the business of serviced housing for the elderly must be in the form of building lease contracts.
Submission of income- tax returns	<ul> <li>Applicants (including hereinafter the cosigners) for loans must submit the following document to JHF every year following a request from JHF (including hereinafter the third parties commissioned by JHF); the documents required will be under the name of the "applicant" and the "corporations he/she operates" if the applicant is an individual; and, the documents required will be under the name of the "applicant" and the "corporations he/she operates" if the applicant is an individual; and, the documents required will be under the name of the "applicant" and "representative of the applicant is a corporation.</li> <li>If JHF requests a report or conduct an inspection on the following matters, an immediate response is required.</li> <li>Copy of income-tax returns or corporate-tax returns with receipt seal of the taxation office</li> <li>Copy of repayment schedule for any loans other than JHF loans</li> <li>Inspection report on the operation of the building for which the loan is provided</li> <li>Other documents designated by JHF</li> <li>The above documents must be submitted to JHF also by the business operator that leases the entire building or service provider.</li> </ul>

# Product Outline of Loans for Renovating Common Areas of Condominiums [for Condominium Associations (in the case of Condominium Management Center Guarantee\*)]

#### \*To apply for this loan, guarantee is required JHF approved. (Visit the JHF website for details) As of April 1, 2018

Purpose	<ul> <li>Monies for condominium associations to conduct renovation of common area of condominium</li> <li>This loan is unapplicable for refinance.</li> </ul>
Amount of the loan	<ul> <li>The lower amount of either "80% or less of construction cost" or "¥1.5 million (or ¥5 million for earthquake resistant improvement work) × the number of housing units" (in units of ¥0.1 million. ¥1 million is the minimum (less than ¥0.1 million is rounded off)).</li> <li>% If the borrower receives subsidies, the loan amount will be the lower of either the amount stated above or the construction cost less the subsidies.</li> <li>% Monthly repayment amount should be 80% or less of the amount of monthly contribution to reserve fund for renovation. This may lower the amount stated above. In addition, if the borrower is using other loans, the total repayment amount including the other loans must be 80% or less of the amount of monthly contribution to reserve fund for renovation.</li> </ul>
Loan term	Between 1 year and 10 years (increment: 1 year)
Loan interest rate	<ul> <li>Fixed-rate (fully fixed until the maturity)</li> <li>※ Interest rate on the application date is applied. Visit the JHF website for details.</li> </ul>
Amortization	Monthly principal and interest equal repayment or monthly principal equal payment.
Collateral	● Not required.
Guarantor	<ul> <li>Guarantee institution approved by JHF (Condominium Management Center)</li> <li>※ Guarantee fees shall be paid at borrower's expense.</li> </ul>
Fire insurance	● Insurance and pledge on the claim right are not required.
Submission of completion report	• Required to submit to JHF the renovation of common area of condominium completion report after the completion of the construction work.
Receiving the monies	● 1 to 1.5 months after conclusion of loan agreement and after the completion of the construction work.
Loan application fee	Not required.
Prepayment penalty fee	Not required.

\*\* Although the above-stated conditions are met at the time of application, JHF may decline the loan or reduce the requested amount of loan due to result of underwriting by JHF or a guarantee agency and if repayment is deemed unsure. \* Loans cannot be provided to a management association that has a relationship with anti-social forces.

(including the case if a member of the management association is an anti-social force, or the case if a residence is used for offices of anti-social forces.) \* Once the application is submitted, re-submission of application (re-submission due to withdrawal of previous application) is not allowed until the end of the month in which six months elapsed from the previous application submission date.